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| **Ramesh**  [**Ramesh.282751@2freemail.com**](mailto:Ramesh.282751@2freemail.com)  Focused professional targeting challenging assignments in  Shipping and Logistics in Logistics **industry** with an organization of high repute  Location Preference: Any Where in India | |
| Profile Summary | |
| * A focused & goal oriented professional with over 17 years of experience in **Logistics (Export, Import)** * Proficient with export documentation and procedures; expertise in the areas of forecasting, price negotiations, documentation, setting & achieving targets, driving growth with proven record of unprecedented accomplishments * Experienced with shipping brokerage and finance, international marketing, import-export operations, pre & post shipment documentations, licensing (DGFT) matters, bid bonds & performance bank guarantee issues, L/C execution * Skilled in preparing and filing of import/export/transit/transfer bill of entries & free zone formalities; implementing customs clearance of inbound and outbound shipments; creating commercial invoice, packing list, delivery advice and HS code list * Expertise in shipping clearance, transportation and warehousing methods and procedures; exposure in conversion of weight to volume, volume to weight and calculating cubic meter for packages * Excellent communication & interpersonal skills with strong analytical, team building, problem-solving & organizational capabilities | |
| edu24x24icons Academic Details  **1987** BA from University of Madras, Tamil Nadu  softskills24x24icons IT Skills   * Tally 9.0 * Microsoft Word, Excel & Outlook Express * **ERP Module**: Cargo Wise, ERP-One * **Logistics Software**: Focus & Exim Alert   Skill Set | |
| Analytical  Collaborator  Change Agent  Communicator  Motivator | |
| Core Competencies   |  |  |  | | --- | --- | --- | | **International Business** | **Credit Control** | **Export/ Import Administration** | |  |  |  | | **Logistics Operations** | **Supply Chain Management** | **Operations Management** | |  |  |  | | **Commercial Operations** | **Reporting & Documentation** | **Team Management** | |  |  |  | | |
| Career Timeline  **Dec ‘11– Jun’12** Damani Shipping Pvt. Ltd., Chennai as Dy. Manager- Customs Compliance  **Oct’04-Nov’11** Clearfast Service Pvt. Ltd., Chennai/Bengaluru as Logistics Manager  **Feb’13 – Nov’13** Star IPEX, Bengaluru as Manager - C& F  **Feb’14-Apr’17** Al Asayel Health & Safety FZCO, Jebel Ali, Dubai as Logistics Officer  **Jul’12-Feb’13** Global Saga Leschaco Pvt. Ltd., Chennai as Manager - C & F  **Highlights:**   * Administered day-to-day operations of a 15000 square foot warehouse with a fast moving inventory consisting of 500 *(number)* items, encompassing PPE products *(e.g.; wine, spirits and beers)* * Led the team of 12 *(number)* for Clearfast Services Pvt. Ltd. logistics with involvement in development & implementation of Global ERP applications in the logistics department * Brought down the logistics operations cost to 10% *(number)* through various innovations & Transportation Discrepancy Report (TDR) effect | Organizational Experience  **Al Asayel Health & Safety FZCO, Jebel Ali, Dubai as Logistics Officer Feb’14-Apr’17  Star IPEX, Bengaluru as Manager - C & F Feb’13–Nov’13**  **Global Saga Leschaco Pvt. Ltd., Chennai as Manager- C &F Jul’12-Feb’13**  **Damani Shipping Pvt. Ltd., Chennai as Dy. Manager Dec ’11-Jun’12**  **Clearfast Service Pvt. Ltd., Chennai/Bengaluru as Logistics Manager Oct’04-Nov’11**  **Key Result Areas:**   * Formulated short-term and long-term strategic plans/budgets to enhance asset turnover ratio; devised and effectuated strategies for optimizing transportation costs of goods * Coordinated for customs clearance, export matters & liaising with various authorities, shipping companies and other external agencies for various clearances / approvals * Supervised the logistics operations in coordination with shipping companies, transporters, CHA’s, C&F Agents & external agencies, thereby contributed in the seamless & cost-effective transport solutions * Evaluated suitability of processes for the future business growth, identified gaps & recommended best practices for achieving the planned growth in business * Maintained import & export operations precisely as instructed by relevant parties & arranged adequate transport on time for oversize deliveries; managed international marketing of products right from enquiry generation to execution * Devised efficient logistics management system to ensure delivery of the goods / shipments as per committed timelines and cost * Directed all procedures of trading including managed various formalities, shipping, documentation for clearance of consignments and logistic * Obtained EPCG, Advance Authorization through DGFT Online. * Obtaining Export Obligation Discharge Certificates (EODC) and Obther related functions in DGFT * SVB filing, Provisional Assessment and Finalization of BoE and claiming Refunds. * Executing various type of Bond and Cancellation of the same. * Conceptualized, implemented & managed the following processes in reverse logistics:   + Retail returns   + After sales service returns & distribution   + System driven & world class warehousing processes   + Spare parts imports, warehousing & distribution management   + Repair, refurbishment & swap management   + Warranty claims management   + Logistics & transportation * Developed innovative solution for road permit management & commercial process for centralized repair & distribution * Implemented single distribution solution for direct-to-distributor resulting in significant tax savings and collaborative planning, forecasting and replenishment (CFPR) solution with National distributor resulting in better inventory & forecast management * Drove (inbound & outbound) logistics operations encompassing new route identification, fleet management and negotiation with freight forwarders for timely delivery of the materials required * Evaluated and reviewed company’s logistics operations business practices, updated and developed process documentation, streamlined opportunities, and eliminated non-value added activities * With thorough knowledge in CHA and Freight Forwarding Business, individually generated and development some business for the companies. * Managed all types of declaration and acknowledgements in Dubai Trade portal * Arranged of certificate of origin from Dubai chamber of commerce; managed documentation attestation from Ministry of Foreign Affairs and Consulates Generals * Submitting original documents, within stipulated period, to Dubai customs and keeping records of the same |
| knowledge24x24icons Knowledge Purview  **Knowledge of:**   * Maintaining day book, cash book, ledger account using manual books and in Tally 9.0 * Preparing trading, profit and loss and balance sheet * Directing all type of logistics functions * Managing logistics team size of 12-15 * Planning of outstanding deliveries (purchase order wise) * Engaging in cost reduction in freight, vehicle maintenance and other related expenditures in logistics activity * Studying letter of credit and preparing of bill of lading and airway bill as per the L/C clause * Controlling ERP module (cargo wise, ERP-ONE) | |
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