**Mohammed**

Restaurant manager

 **PERSONAL SUMMARY**

An enthusiastic manager with drive, determination and a proven ability to ensure that a restaurant operates efficiently and profitably. Having a track record of maximizing guest satisfaction and profitability whilst maintaining high standards of food and service and also present a positive and fashionable image of the business. Extensive knowledge of the hospitality industry, it’s working practices, recruitment, pay, conditions of employment and diversity issues. Now looking for a new and challenging managerial position, one which will make best use of my existing skills and experience.

|  |  |  |  |
| --- | --- | --- | --- |
|  **Managing**  | **Marketing**  | **Dynamic**  | **Smart**  |
| Forecasting budgets Health & safety issues Customer focused Business management Brand awareness People management  | Social media skills Launching promotions Building relationships Up-selling Welcoming people Assessing profitability  | Exceptional host Entrepreneurial flair Inspiring people Team player Highly motivated Positive attitude  | Coming up with ideas Commercial judgement Problem solving Effective planning skills Innovative Resourceful  |

**WORK EXPERIENCE**

**Food land**

**RESTAURANT MANAGER July 2015 - Present**

Managing a high volume restaurant & improving all controllable costs thereby maximizing financial performance. Also responsible for effectively developing, managing and leading the restaurant team to provide excellent service.

**Duties***:*

* Ensuring the highest standards of food and beverage service.
* Keeping control of food and labour costs.
* Ensuring Health & Safety and also hygiene procedures & standards are maintained.
* Having an in-depth knowledge of all menus.
* Responsible for recruiting, training & developing restaurant staff.
* Dealing with and resolving customer complaints.
* Maximizing all business opportunities to drive sales.
* Communicating with the kitchen staff to ensure efficient food service.
* Advising customers on wine selection.
* Liaising with the Head Chef to discuss and develop the menu.
* Overseeing client bookings & reservations.
* Organising the daily and weekly rotas for the Restaurant’s staff.
* Purchasing stock, supplies and negotiating best prices with trade suppliers
* Ability to create a great atmosphere & be a inspirational host.
* Quality control Strategic planning
* Health & safety Cost control
* Customer focused
* Marketing activities Commercial awareness
* Customer care
* Monitoring sales and then writing informative reports for the restaurant owners.

**Golden Rice Restaurant (5 Star) Saudi Arabia (KSA)**

**Restaurant Manager April 2014 – April 2015**

* Ensuring the highest standards of Food and Beverage service.
* Keeping control of food and labor costs.
* Ensuring Health & Safety and also hygiene procedures & standards are maintained.
* Having an in-depth knowledge of all menus.
* Responsible for recruiting, training & developing restaurant staff.
* Dealing with and resolving customer complaints.
* Maximizing all business opportunities to drive sales.
* Communicating with the kitchen staff to ensure efficient food service.
* Advising customers on FOOD selection.
* Organizing the daily and weekly rots for the Restaurant’s staff. Purchasing stock, supplies and negotiating best prices with trade suppliers Ability to create a great atmosphere & be a inspirational host.
* Monitoring sales and then writing informative reports for the restaurant owners.

**Golden Rice Restaurant (5 Star) Saudi Arabia (KSA)**

**Asst. Restaurant Manager April 2013 – April 2014 .**

**Gautam Restaurant (India)**

**Supervisor May 2012 – Feb 2013.**

**KEY SKILLS AND COMPETENCIES**

* Strong motivational and influential people skills.
* Extensive and relevant knowledge of good food and wine.
* Enthusiasm for creating delicious food and providing a great service.
* An eye for detail and the ability to drive consistent brand standards.
* Experience of managing people and driving business performance.
* Experience of organizing private functions including parties and weddings etc

**ACADEMIC QUALIFICATIONS**

 BCA : (Bachelor of computer Applications) : Gulbarga University, Karnataka , India.

PUC : Karnataka Board of Secondary Education

S.S.L.C : Board Of Karnataka

**Computer Knowledge**

 C language, C++ , Oracle10g

Microsoft office (Word/Excel/PowerPoint)

 WINDOWS XP/Vista/7**/8**

**Personal Information**

Date of Birth: 26April 1990

Marital Status: UN-Married

Nationality: Indian

Languages and Proficiency: English, Arabic, Hindi & Urdu

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