**Wajahat**

■ Overview

* Experience in various sales environments.
* A top sales performer with an impeccable record and excellent relationships with customers.
* Strong sales skills – Reliable, energetic, hardworking and recognized for handling/assuming additional responsibilities.

**Objective Statement** – To obtain a position as a sales associate in an organization that will provide me with the opportunity to offer exceptional results across sales fields. Extremely focused on elevating company standards, sales goals, and client expectations.

**Work Experience**

**3S USA INC.** (October 2011- March 2015)

**Job Profile:** Technical Recruiter

**Job Responsibilities:**

* Making outbound calls to the potential candidates for job openings.
* Updating daily reports.
* Researching and notifying candidates with new job openings.
* Setting up candidates for interview with the clients.

**HSBC Bank, Dubai.** ( February 2010 – Sep 2010)

**Job Profile:** Customer Service Representative

**Job Responsibilities:**

* Reaching out to customers within U.A.E for new credit card offers.
* Educating customers over the phone about banks credit card policies.
* Increasing credit limit of existing customers.
* Issuing credit cards to the family members of existing customers.

**Iqual solutions Pvt. Ltd INDIA** (August 2009 - January2010)

**Job Profile**: Senior customer service representative

**Job Responsiblities:**

* Making outbound sales calls for AT&T and Verizon.
* Managing shifts and roster of staff.
* Updating sales reports and targets.
* Working with the team to achieve set targets.

**Sri Chaitaniya info system Pvt. Ltd. INDIA** (April 2006-April 2009)

**Job Profile**: Customer Service Representative

**Job Responsibilities:**

* Making outbound calls for various telecom providers in United States.
* Updating daily sales report.
* Updating customers with latest offers.
* Up selling to existing customers.

**Skills**

* Excellent communication skills.
* Problem Solving.
* Team Player.
* Quick learner.
* Strong analytical ability.
* Planning and Organizing.
* Productivity under pressure.

**Computer Skills**

Working knowledge of

* Windows 2000, XP, 2003 and Vista
* Microsoft Office suites

Exposure to C language and programming concepts.

**Education**

Bachelor’s in Commerce

Osmania University (2005-2008)

Hyderabad, India.

**Additional Courses**

Completed training in SAP-SD.

* SD: Sales Distribution.

**Personal Details**

Date of birth : 19-05-1986

Marital Status : Single

### Languages Known : English, Hindi, and Urdu.

[To contact this candidate click this link submit request with CV No](http://www.gulfjobseeker.com/feedback/submit_fb_em.php)

