**RESUME**

**Aaron**

**SUMMARY**

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To obtain a fulltime position in the field where in I can utilize and expand my skill sets in an innovation – driven work environment through learning and contribution.

**EDUCATION**

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Bachelor of Computer Application BCA ( 2012) (Aggregate :60%)

S.I.V.E T.College,Gowrivakkam

Higher Secondary (HSC) (Aggregate :62%)

Blessings mat Higher sec School kerappakam,

SSLC (Aggregate : 56%)

Govt Hr. Sec.School, Pallikarani, Chennai

**SKILL SETS**

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• Strong communication skills   
• Team player   
• Strong analytical skills  
• Convincing ability  
• Willingness to learn  
• Strong interpersonal skills

**Technical skills**

* MS Office  
  Internet use for research
* Hardware Networking
* Typing
* Windows XP
* Windows 7

**Extracurricular activities:**

-Was the member of Student committee in college and responsible for organizing event and other activities.  
-Playing Games  
-Listening Music.Outing with friends.

**WORKING EXPERIENCE**

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(A)

Organization : First Source solutions (BPO)

Tenure : 2012-2013

Designation : Process-Executive

(B)

Organization : VODAFONE

HTC Towers Sidapet Chennai ,

Tenure : 2013 -2015

Designation : Sales & Marketing.

(C)

Organization : DDB MUDRAMAX

Lloyds road Royapettah

Chennai ,

Tenure : 2015

Designation : LUXOR, PARKER Sales Executive

**Work Profile:**

• Going on field with seniors to study the market and customers of the company  
•Generating enquiries for the company and converting them to customers, Retail planning,storelayout and design.  
•Studying market the company products as compared to other companies.  
•Assisting seniors in daily activities, Visual displays,pricing,customer service and relationship

**Key responsibilities:**

-Responsible for coordinating with the existing dealers of the company.  
-Updating dealers about the change in product price and new product launch.  
-Meeting the existing customers.  
-Meeting the new target customers and converting them into customers.  
-Solving the problem and queries of existing dealers and customers.  
-Searching for new dealers.  
-Giving all the details of the company to the upcoming dealers and explaining them

policies for the dealership.  
-Organizing events at the dealers place to attract more customers.  
-Meeting dealers on daily basis and helping them in finding customers.  
-Making daily call reports and sending them to the seniors.  
-Attending meetings and monthly closing at district office

**PERSONAL PROFILE**

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Date of birth : 29.10. 1988

Sex : Male

Marital Status : Unmarried

Nationality : Indian

Religion : Christian

Languages known : Tamil & English

**STRENGTH**

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Strength of my life is consistency, patience, hard work, single- minded, strong determination, especially self –confidence.

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