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| PERSONAL INFORMATION | |  | | --- | |  | |
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| Sex Male | Date of birth 07/03/1986 | Nationality Sudanese |

SPECIALIZATION Economics, Finance, Petroleum, Energy, Supply Chains and Business Development

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| WORK EXPERIENCE |  |

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| (from January 2010– Present ) | Business Developer  for Services Co. Ltd |
| * Identifying market strategies * Preparing Business Plans * conducting research, monitoring economic trends and analyzing markets * preparing written presentations, reports and term sheets * Assisting in contract negotiations * scheduling appointments, preparing and delivering presentation to the client s * work on sales follow-up activities * Maintaining customer relationships and ensuring excellent customer service |
| (from March 2012 – Present) | Executive Manager  Mining Training Centre  (A subsidiary of PetroEDGE Co.)     * Cofounder of ESTIDAMA Centre * In charge of all aspects of the centre with a focus on its finances * Creating plans and strategies for the Centre * Managing the provided consultancy services * Presenting the centre for related private and governmental institutions * Instructing/ Co instructing various training courses in related sectors * Creating a network of the most reputable specialized personnel in Energy and Mining * Supervising conducting Advance Training Courses |
| (from Jan 2015 – Present) | Lecturer, Petroleum and Energy Economics  University of Khartoum, Faculty of Engineering, Department of Oil & Natural Gas |
|  | Main Topics   * Economics Principles * Petroleum Market * World Energy * Risk, volume and Uncertainty * Financial Yardsticks * Economic Rent * Oil Trading * Financial Markets * Fiscal System * Sharing Agreements |

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| EDUCATION AND TRAINING |  |

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| (from January 2014 – to Dec. 2015) | MBA – Master of Business Administration (specialization in Finance)  School of Management Studies - University of Khartoum, Sudan | |  | |
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| (from 2003 – to 2008) | B.Sc. (Honour) in Petroleum Engineering  University of Khartoum- Faculty of Engineering, Oil and Natural Gas Department, Khartoum, Sudan |  | |

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| PERSONAL SKILLS |  |

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| Mother tongue(s) | Arabic | | | | | | | | |
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| Other language(s) | UNDERSTANDING | | | | SPEAKING | | | | WRITING |
| Listening | | Reading | | Spoken interaction | | Spoken production | |  |
| English | B2 | | C1 | | C1 | | C1 | | C1 |
|  | IELTS (6.5) | | | | | | | | |
| French | B2 | | B2 | | C1 | | B2 | | B2 |
|  | DELF (B2) | | | | | | | | |
| Spanish | A2 | B1 | | A2 | | A2 | | B1 | |
|  | DELE (A2) | | | | | | | | |
|  | Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user  Common European Framework of Reference for Languages | | | | | | | | |

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| Communication skills | I have an excellent communication and presentation Skills gained through my experience as Business Developer by presenting business plans, communicating and discussing with board of directors in addition to my responsibility of negotiating contracts terms. |

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| Organisational / managerial skills | * Managing projects in training and consultancy services * Managing Human Resources in ESTIDAMA Centre * Secretary General, (SSPE) \_ Students Society OF Petroleum Engineering in University Of Khartoum. (2005- 2008) * Coordinating Schlumberger activities in UOFK- Petroleum Engineering Department * Official coordinator of petroleum companies exhibitions in the university * Official manager of petroleum engineering exhibitions in the Festival Week of Engineering Faculty (2007). |

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| Job-related skills | * Ability to work individually or with teams * Ability to work under hard conditions * Quick and highly adaptable with new environment * Punctual, energetic, organized and helpful |

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| Computer skills | * Microsoft windows operation systems. * Microsoft office applications (Word ,PowerPoint , Excel …) * Excellent Skills in Advanced Excel * Excellent skills in XMind software * Basic skills in HYSYS Process Simulation * Basics skills in Wellflow, Pipesim, (Production Engineering) * Basic skills in E-Clipse, Petrel (Reservoir Engineering) * Excellent skills in presentation using (Prezi) Software * Very good skills in MS Project * Excellent Skills in Oracle Crystal Ball * Excellent Skills in Montecarlo Simluation |
| Training Oil-industry | * Training in Central Petroleum Laboratories (CPL) from 26 April to 10 May 2010 in the following Labs:   + Conventional Core Analysis   + Special Core Analysis   + PVT   + Geology * Short field training at Balela field in Sudan for five days (24th to 29th March 2008) in:   + Drilling operations.   + Work over operations.   + Production operations. * Training in Ministry of Petroleum from Dec.2014 to Now |

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| ADDITIONAL INFORMATION |  |

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| Researches and Publications | * Co Author of “The Climate and Environmental Impact of Oil & Gas” book in, published in (September 2012) * Conducted a research in the Health and Environmental effects of Fly Ash (August 2011) * Effects of water shutoff in IPR, TPR and selection of artificial lift pumps using Wellflow and Pipesim software (Final year thesis -2008) |

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| Memberships | * Member of Sudanese Engineers society. * Member of Engineering Council * Member in Sudanese Knowledge Society (SKS) * Member in Society of Petroleum Engineers (SPE) |

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| Driving licence | Driving License issued in Khartoum-Sudan (January 2006) |

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| Workshops and Training Course | * Trained in various Oil fields and laboratories. * Attended many conferences, seminars and workshops in Energy, mining and Environment. * Presented X mind” software as an effective software in Mind Mapping in 3 days Knowledge Management Workshop (Khartoum January 2012) * Attended a training course in “ **Contracts Management**” (March 2013) * Attended a training course in “ **Contracts Risk Management**” (March 2013) * Attended a training course in “**Total Quality Management-TQM**” (August 2014) * Attended a training course in “ **Advanced Microsoft Excel**” (September 2011) * Attended a training course in “**Network Management & Admin**” (September 2011) * Attended a training course in “**Fundamentals of Climate Change**” (March 2015) * Attended a workshop in "**Decision Making Techniques in Petroleum and Energy Business Managemen**t" (15-16/2/2016) * Attended a training course in "**Prince2- Projects Management**"(Feb 2016) * Attended a training course in "**Advance Procurement, purchasing and supply chains management**"(Apr 2016)   **First Name of Application CV No:** **1704024**  Whatsapp Mobile: +971504753686  New_logo.gif |