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| **Jalal Ghazi Nazal**  **Address:** Al Ain - UAE  **Mobile:** +971-50-7608990  **E-mail:** jalal1\_1999@yahoo.com |
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| **PERSONAL INFORMATION**  **D.O.B:**  07. March. 1960  **Marital Status:** Married  **Nationality**: Jordanian |
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| **SKILLS**  **Language** - Arabic (Fluent/Mother Tongue), English (Good), Bulgarian (Good)  **Computer Skills** - Microsoft Office, Internet Browsing  **Personal Interests** - Reading Newspapers / Magazines, Exercising, Travelling, Listening to Music  DRIVING LICENCE UAE/ |
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| **EMPLOYMENT**  **Milano Trading EST. - BRANCH MANAGER**  **OFFICE & HOME FURNITURE**  **Al Ain, UAE**  *1999 - Present*   * Manage day to day branch activities. * Follow up the government tenders. * Solving the problems for the sales team. * Finding new potential customers. * Sales team training. * Follow up and propose marketing activities to reach the target. * Product evaluation and performance. * Marketing intelligence on Competitors (specification and prices). * In charge of recruitments of dept. members & Evaluation of employees. * Prepare sales offers. * Collecting marketing data. * Working closely with sales team to open new sales channel.   **Airport 2000 - Sales Manager FURNITURE, CARPETS & CURTAINS**  **Al Ain, UAE**  *1995 - 1998*  **Commercial Real Estate Office - Sales Manager**  REAL ESTATE & LAND  1987 – 1995 |
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| **EDUCATION**  **Academy for Social Sciences and Social Management -** Sofia, Bulgaria  1982-1987  High Diploma in Philosophy (5 Years) |

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