* **Seeking Junior level assignments in client servicing/Business development / Marketing & Sales with a reputed Organization,**

**Objective**

* Committed to an unflinching mission of developing myself as a hardworking, truthful, creative, self-motivated professional of competence and Action awakened consciousness that organizations look for today and to work in the organization where job is challenging and opportunities are limitless to prove my metals, where chances of growth are boundless.

**Business Skills**

* Conceptualizing and implementing plans / objectives in sync with vision and mission.
* Implementing activities for achievement of Client and organizational goal in terms of service and profitability.
* Planned and developed the process automation system for service delight and excellence.
* Independently setup and managed multiple divisions across verticals.
* In-depth understanding of client briefs as well as serviced clients ensuring service excellence and clients delight.
* Exploited alternative channels to penetrate the market with innovative and cost effective solutions.

**Scholastics**

|  |  |  |
| --- | --- | --- |
| **EXAM** | **University** | **YEAR** |
| S.Y.Bcom | Mumbai | 2006 |

**Employment Recital**

|  |  |  |  |
| --- | --- | --- | --- |
| **Company** | **Position** | **Working Year** | **Experience** |
| ACE Clothing pvt. | Counter Sale( Clothier) | 2011-2013 | **2 Years** |
| MASS Manpower | Tele Caller | 2010-2011 | **1 Year** |
| VODAFONE | Sales Executive | 2009-2010 | **1 Years** |
| NEW ERA BOOKSHOP | SALESMAN | 2014-2016 | **2 Years** |

**ACE CLOTHING PVT**

**Accountabilities:**

* Answer customers' questions about products, prices, availability, and credit terms.
* Emphasize product features based on customers' needs and technical knowledge of
* Product capabilities and limitations.
* Assist customers in making product selections.
* Collaborate with colleagues to exchange information such as selling strategies and marketing information. .

**MASS MANPOWER**

**Accountabilities:**

* Maintained regular contact
* Work according to targets.
* Solve the client problem & help them with proper guidance.
* Understanding Clients Requirements, Helping them out appropriately.

**VODAFONE**

**Accountabilities:**

* Maintained regular contact with Key **Clients**
* Handled correspondence related to all selling activities
* Solve the customer query within time frame of 24 hours
* selling all types of POSTPAID and PREPAID sim cards to clients

**NEW ERA BOOKSHOP**

**Accountabilities:**

* Maintained regular contact with Key **Clients**
* Answer customers' questions about products, prices, availability, and credit terms.
* Understanding Clients Requirements, Helping them out appropriately.
* Assist customers in making product selections.

**PROFESSIONAL QUALIFICATION**

* Completed One year diploma course from BTEC (HNC) from (FIAT) Frankfinn Institute of Airhostess training, in AVIATION, HOSPITALITY AND TRAVEL MANAGEMENT**.**

**Special Skill**

* Good in English, Urdu, Hindi & Marathi languages ( read, write & speak )
* Well verse with Microsoft office, Internet.

**Personal Dossier**

1. Date of Birth : 07-04-1985
2. Marital Status : single
3. Nationality : Indian

[Click to send CV No & get contact details of candidate](http://www.gulfjobseeker.com/feedback/submit_fb_em.php)

