**Carol**

**Availability:** I can start for work as soon as possible.

**PERSONAL DATA**

Age: 32

Date of Birth: Nov. 27, 1983

Gender: Female

Civil Status: Single

Height: 5’2

Weight: 50 kg

Nationality: Filipino

Religion: Roman Catholic

**WORK EPERIENCE**

**I have been working for 6 year(s).**

1. Position: **Medical Sales Representative**

Duration: May 2011 – April 2015

Company: PH Skin Care

Company Industry: Aesthetic and Medical Equipments

Location: Malabon City

Department: Sales Department

Job Description: \* Arranging appointments to doctors, making product presentations to doctors and spa owners

Supervised established client accounts

\*Building and maintaining positive working relationships with clients to establish effective business relationships with the company’s customers.

\*Reaching, and if possible, exceeding monthly sales target and annual quota

\*Planning weekly and monthly work schedules.

\*Attends regular company meetings, technique data presentations and briefings.

\*Keeping up to date with latest technologies supplies by the company.

\*Monitoring and reporting competitor activities and products.

\*Developing strategies for increasing opportunities to meet and talk to contacts to achieve more sales

\* Taking part in trade shows and other marketing events.

1. Position: **Medical Sales Representative**

Duration: April 2007 – Jan. 2009

Company: Skin and Vein Solutions

Company Industry Aesthetic and Medical Equipments

Location: Ermita Manila

Department: Sales Department

Job Description: Same as above

**Notable skills and competencies include:**

* Energetic | Friendly | Pleasant | Outgoing | Success/Result-Oriented | Enthusiastic
* Fluent in English written, verbal, and comprehension
* Proficient in presentation, writing and/or editing manuals, product promotion and selling.
* Strong interpersonal and communication skill.
* Can operate independently and as part of a team.
* Skilled at Excel, Microsoft Word and PowerPoint.
* Trained in different non surgical aesthetic procedures ei. Facial procedures, Lasers, botox, fillers, mesotherapy, sclerotherapy, threadlift etc.
* Travels a lot for business and different conventions.
* With good driving experience

**EDUCATIONAL ATTAINMENT**

**Tertiary Level:**

**School:** Our Lady of Fatima University

**Address:** Valenzuela City

**Course:** Bachelor of Science in Nursing

**Attended:** SY 2003-2007

**Graduated:** March 2007

**School:** St. Scholastica’s College of Health Sciences

**Address:** Tacloban City

**Course:** Bachelor of Science in Nursing

**Attended:** SY 2000-2002

**Graduated:** March 2002

**Secondary Level:**

**School:** St. Mary’s College (formerlySacred Heart College)

**Address:** Catbalogan City

**Course:** Highschool

**Attended:** SY 1996-2000

**Graduated:** March 2000

**Elementary Level:**

**School:** St. Mary’s College (formerlySacred Heart College)

**Address:** Catbalogan City, Samar Philippines

**Course:** Elementary

**Attended:** SY 1990-1996

**Graduated:** March 1996

**Job Seeker First Name / CV No: 1714236**

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