***Krishan***

***Krishan.287672@2freemail.com***

* **CAREER OBJECTIVE**

To join and work with an organization which is progressive and gives me a chance to enhance my skills and be a part of the team that excels in work towards the growth of the organization and gives me satisfaction thereof.

* **KEY SKILLS**
* Ability to plan, organize and keep going under tight schedules and pressure
* Dedicated and Loyal towards work and organization.
* Ability to work on multiple tasks efficiently
* Able to work independently.
* **WORKING EXPERIENCE**
* **Organization : Thyssenkrupp elevator India pvt. ltd.**
* **Total Work Experience : February 2016 To Till date (Working)**
* **Designation : Sales Engineer**
* **Duration, Designation & Job Responsibilities : As Follows**
* **WORKED EXPERIENCE**
* **Organization : ABP Enterprises (Sales Partner) Of**

 **Otis Elevator Company (India) Limited**

* **Total Work Experience : November2014 To January 2016 (1Year 2 Months)**
* **Designation : Sales Engineer**
* **WORKED EXPERIENCE**
* **Organization : SYSTONIC ( Manufacturer of Analytical instruments )**
* **Total Work Experience : May2013 To October2014 (1 Year 5 months )**
* **Designation : Sales / Installation Engineer**

**Following Job responsibilities:-**

Establishing new and maintaining existing relationships with customers, Calculating client quotations, Negotiating tender and contract terms , Negotiating and closing sales by agreeing terms and conditions , Analyzing costs and sales, Meeting regular sales targets , Co-coordinating sales projects , Solving client problems.

* **QUALIFICATION’s**

|  |  |  |  |
| --- | --- | --- | --- |
| **EXAM/DEGREE** | **BOARD/UNIVERSITY** | **YEAR OF PASS OUT**  | **PERCENTAGE** |
| Btech. (E.C.E) | Karnataka State Open University | Pursuing  |  |
|  Diploma. (E.C.E) | punjab state of technical education | May 2013 | 60% |
| S.S.C | himachal pradesh board of school education | March 2009 | 60% |

* **EXTRA CIRRICULAR ACTIVITIES**
1. Six week industrial training at telcomm.
2. Work on project ( Speed Checker for highway )
* **PERSONAL DETAILS**

Date of Birth :- 25th July 1993

Sex :-         Male

Place of Birth :- Himachal Pradesh

Languages Known :- English, Hindi, Punjabi

Marital Status :- Single

Hobbies :- Listening Music, Take challenges, Every time ready to learn new thing,

 **PERSONAL STATEMENT:**

I consider my personal strength to include adaptability, flexibility and ability to learn quickly. I have well-developed inter-personal skills with both staff and client while maintaining professional attitude. I am able to make decisions independently and confident of abilities to succeed as a good and effective person. I am currently seeking a position which will allow me to utilize my skills, knowledge and experience to their full potential.