**ASHISH**

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**Profile:**

I am a UK graduated Electronic Engineer and I am looking to get a technical sales engineering position with electronic equipment manufacturing company and then explain technical services to the clients.

**Summary of skills:**

* Experience in selling electronic products.
* Strong technical and organizational skills.
* Smart communication skills.
* Ability to travel within and outside the state.
* Outstanding negotiation and coordinating skills.

**Work Experience:**

**Technical sales Engineer**

**Parth Engineering Limited, India January 2011 to August 2012**

* Meet clients, understand their needs and develop relationships.
* Communicate clients’ requirement to research and development team.
* Convince clients about the quality, price and after sales service.
* Provide technical assistance to the clients.
* Coordinate sales projects and meet sales targets.

**Technical sales Engineer**

**NBA Engineering, UK March 2014 to August 2015**

* Provided demonstration to clients and explained products’ benefits.
* Modified and adjusted products considering client’s needs.
* Responded to technical and functional queries of the clients.

**Staffordshire University, UK August 2015 to January 2016**

**PhD Researcher on Biomass to electricity**

* To find out the Automatic Sensor Network & Harmonic Filter which will reduce the Harmonic from the Gas.
* To study about the uniform flam of biomaterial, Combustion and Gasification process.
* To design a large scale up to 5MW biomass power generation plant.
* To find out the solution from Thermodynamic for increasing electric efficiency for Biomass power plant.
* To find out the best filter for syngas gas cleaning.

**Education Qualification**

* **Master of Science in Electronic Engineering from Staffordshire University, UK in 2015.**

**Result 2:1**

* **Bachelor of Science in Physics from Saurashtra University, India in 2011.**

**Result 86 %**

**Technical Skills**

* Auto CAD
* Basic technical skills for an engineer
* Matlab
* LabVIEW
* Plc Controlling
* Embedded Real Time controlling
* Project management