**Osama**

**Osama.294906@2freemail.com**

**S EN I O R PROFESSIONAL - Executive Management / Technology Expert**

Inspirational technology leader set to carve out a niche for organization by steering the team with values,

 motivation & commitment.

* Possessing 20+ years of rich experience in providing strategic technology direction to the business, commanding planning and execution of technology projects as well as implementation of the ground-breaking technology/ innovative ERP Solutions.
* Spearheading large, complex ERP/SAP projects to on time and under budget completion. Proffering comprehensive suite of in-house solutions right from analysis, design, implementation and post deployment stages.
* IT Thought Leader, managing a high-end portfolio of projects, driving business requirements analysis excellence, delivering solution that meets business needs, and ensuring that the project’s objectives are met while balancing the project constraints, including scope, budget, schedule, resources, quality and risks.
* Veteran of business transformation, specializing building as well as enhancing business processes in diverse business areas across the private and public sectors.

**Executive Synopsis**

* Instrumental in managing Big Solutions, exhibited expertise whilst working for Governmental Authorities in Egypt, Qatar and Kuwait and with big company in US.
* Successfully built Logistics and established policies for Big Authorities beside ERP.
* Championed Programming, PM and ERP Consultancy as Freelancer: Successfully rolled- out ERP Solutions, effectively managing technical/ functional side in ERP system.
* Specializing business processes reengineering and authoring business transformation roadmap.
* Hands-on experience of handling classified large-sized systems development projects.
* Recognized as field expert, invited for delivering lectures at the Faculty of Computer and Information and Institute of Statistical and Studies Research – Cairo University and the Institute of Statistics.
* Proven innovator, known for developing and implementing the best technology systems.

Executive Management ⦁ Project Management ⦁ System/ Application Development ⦁ Systems / Business Analysis ⦁Financial & Resource Mgmt. ⦁ ERP/ IT Consultancy ⦁ Logistics Applications ⦁ eLearning/ eCommerce Solutions ⦁ Web Development Solutions ⦁ Business Intelligence ⦁Leadership ⦁ Staffing ⦁Training ⦁ Knowledge Transfer ⦁ Communication & Interpersonal Skills ⦁Analytical Skills, Critical Thinking, Conflict Resolution ⦁ Group Dynamics

**Technical Skills**

Visual Basic (Project) ⦁Visual C++ ⦁Visual C#.NET ⦁ Delphi., Java, PHP, COM's

Project Mgmt. Software (MS Project) ⦁Sybase Power Designer ⦁Paint Shop Pro. ⦁Photoshop 7.0.

ASP, ASPX, COMs, SCORM, XML Technologies ⦁Oracle Engine ⦁SQL Server Engine

**PROFESSIONAL EXPERIENCE**

**IT/ERP Consultant, Freelancer May 2017 – Present**

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| **Champions ERP Consultancy** | * Recommending innovative IT/ERP solutions directly contributing to bottom line while spearheading operational improvements to increase productivity/reduce costs.
* Commanded key project management and project coordination activities ensuring client expectations managed.
* Recognized for delivering game changing solutions in the most dynamic industries.
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**Area Manager and IT Project Manager, Agility Logistics, Kuwait October 2014 – May 2017**

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| **Project Excellence****ERP****Expert****Strategy/ Mission & Vision Planning****Logistics Applications****Innovation****Cost Reduction** | * Provided visionary technical headship for ERP automations & enhancements, implementation of best practice architecture and frameworks.
* Commanded all phases of Project Life Cycle and complex programs, ensuring integrity and delivery of multiple projects with respect to time, budget, scope, change, risk and resources in the most challenging environments.
* Hand-selected to manage **BOT ERP Projects/ Customs IT Solutions between Agility & Kuwait General Administration of Customs (KGAC).** Functioned as conduit of new technologies, successfully delivered mission-critical results.
* Proffered global technology vision, strategy & leadership for developing/delivering value-added technology solutions. Supported in building company’s strategy for advancing, growth, profitability & market leadership.
* Established the technology roadmap with key focus on strategic planning, technology reliability, compliance, budgetary adherence and operational excellence.
* Managed program of projects to achieve business goals by fostering innovation, prioritizing IT initiatives, and coordinating the evaluation IT assessment and gap analysis deployment/management of current & future IT systems.
* Endeavored to achieve operational efficiencies, cost optimization. Steered the organization's technological direction including planning, implementing and maintaining the IT best practices.
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**IT Consultant for ERP Solutions, Madenty + 4S systems, Egypt July 2013 – June 2014**

*Leveraged functional, industry and ERP knowledge to develop value propositions, define project scope, budgets and schedules to balance business needs, budgets and risks. Head-hunted for management and support of ERP and eCommerce Solutions.*

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| **Consultancy****Technical Excellence** | * Provided IT strategy consultancy, aligned IT vision and objectives with business goals and strategy, enabled organizations/ businesses gain competitive advantage by optimizing current investments & technology architecture.
* Exhibited expertise in IT and ERP Process Design & Re-Engineer, assessed ERP Applications and recommended enhancement plan and implementation.
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**Head of Project Management and System Analysis Unit, Ministry of Endowments – Qatar May 2006 – March 2013**

*Joined the organization as System Analyst, Head of Systems Development, moved on upward career trajectories, to merit promotion to the position of Head of Project Management and System Analysis*

**Designation Chronology:**

* November 2010 - March 2013: Head of Project Management and System Analysis Unit
* May 2006 - October 2010: System Analyst, Head of Systems Development unit

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| **ERP****Solutions****Operations****Re-engineering****System** **Analyst** | * Successfully managed ERP Solutions for Ministry and facilitated solutions application in other Governmental Authorities including eGov Qatar.
* Developed in-house ERP Systems including Human resources, Payroll, Inventory, Finance and Budgeting, eServices.
* Delivered mission-critical projects. Served as bottom-line contributor who analyzes/ refurbish processes, initiates changes, and optimizes operations.
* Established project schedules, managed resource requirements, budget development and oversight, and risk management for the entire project lifecycle.
* Lead the development and implementation of a broad, coordinated set of plans and programs to meet the goals and priorities of the Ministry.
* Spearheaded day-to-day administration of systems and application. Optimized operational excellence & efficiencies, fostered innovation, prioritized business/IT initiatives
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 **PRIOR EXPERIENCE:**

* January 2004 – April 2006: Manager and Partner, Professionals for Modern Technology (ProMT), Egypt
* January 2004 – December 2004: Software Project Manager for ERP, ESG Consulting, US
* January 2004 – April 2006: Software Project Manager for ERP, United States Agency of International Development (USAID) – National Population Council, “Ministry of Health”, Egypt
* October 2001 – December 2003: Project Manager and Consultant, Technologica (Oracle Partner), Egypt
* April 1998 – September 2000: Instructor and Programmer, Institute of Statistical and Studies Research (ISSR) and Faculty of Computers and Information, Cairo University, Egypt
* December 1998 – March 2000: Developer for ERP, Ministry of Local Development, Egypt
* 1992 - 1994 +1996 - 1997: Programmer for Multimedia, Khalifa Soft, Egypt

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 **KEY PROJECTS TO CREDIT:**

**ERP & Integrated Systems and Solutions**

**Title: Sherok System (Resources for Governmental Authorities “Capitals for Finance authorities, Governmental Projects”).**

**Client: Organization of Rural Development Egyptian Village (ORDEV), Ministry of Local Development.** www.mold.gov.eg

**Description:** Facilitated management of resources for Governorates & whole Country states through the Ministry of Local Development.

- ERP Solution to Store, Manage, and Reporting for Country’s Resources Data about Governorates, Cities, and Villages, Much Kinds of data about "Humans, Schools, Social Organizations, Localization Data, Banks, Houses, and more"

**Title: Archiving System for National Archives of Egypt**

**Client: Integration Between Allied Soft (AITS) Allied Information Technology Systems and IBM** www.alliedsoft.net

**Description:** Archiving System to Hold all Historical Documents in National Archives of Egypt

**Title: Dr. Badran's Hospital System (ERP).**

**Description:** Hospital's System (Patient’s Data, Patients Accounts, Rooms “Accounts & Services”, Hospital’s Accounts, Hospital's Pharmacy, Doctors Accounts, Hospital's Inventory and Reporting System).

**Title: S/W Interface for GLC Machine (Gas Liquid Chromatography)**

**Client: (NRC) National Researches Center** www.nrc.sci.eg

**Description:** Interface for GLC Machine (Gas Liquid Chromatography) Interfacing for Machine to In/Out data From/To Machine By using Port & get result output from it & make some calculation on it, make graph & put it in database system

**Title: Pc Controller Built-in S/W inside Lectura System Program**

**Client: Technologica Company** www.technologica.net

**Description:** Pc Controller S/W, Built-on Lectura Program to Control the Clients by the Admin and Management Station Access the Clients from Server S/W to transfer Data between Nodes in Class, Send Snapshot Screens, and Access Programs from Admin Server S/W.

**Title: eLearning Solution on the Web**

**Client: Technologica Company** www.technologica.net

**Description:** eLearning WEB Site to Make a Lecture, Courseware, Exams, and Online Sessions Divided into 4 Modules "Lectura, Courseware, eQuest, and VCR 'Virtual Class Room'". And Make Authoring tool Online On the WEB.

**Title: Virtual Classroom Client / Server Application**

**Client: Technologica Company** www.technologica.net

**Description:** Build a Classroom on the Web between Teacher and his Students to make Lecture Life

**Title: Flex Force Management (FMS)**

**Client: ESG Consulting, US** [www.esginc.com](http://www.esginc.com)

**Description:** FMS System used by IT services companies to manage consultant engagements at client sites, maintain information regarding clients, consultants, sales staff, purchase orders, engagements, time and expense cards, generate invoices, consultants’ payroll payments, commission and referral fees.

**Title: Archiving System**

**Client: El-Safa Hospital**

**Description:** Client/Server Application Divided into 3 Projects (Patient Data Registration, Image Catcher from Agfa System, Archiving Files Program), Archiving into Database, Generate Archive Files, & Generate XML Files (Data and Image).

**Title: ERP Solution include (Finance, HR) & Standard’s Solution of Statistical Systems for Population Data and Researches System as Archiving System to include all kind of Researches about Population and Health-care & Web Site to View the Public Data**

**Client: National Population Center, Ministry of Health - National Population Center – Egypt "USAID Project"**

**Description:** Client/Server Applications to Collecting the Data and Researches about Population, Health care, Women issues and Web Site to View all Public Data

**Title: Complaints Project**

**Client: National Human Rights Committee, NHRC – Qatar** http://www.nhrc-qa.org

**Description:** Data Handling from Complainants about them Affairs and Problems which happened in Qatar related with Human Rights and Transfer the Complaints from Consultants and make some Virtual Meeting to Make a decision for it, and Integrate with Ministry of Interior to Know if the Complainant has a troubles or not “National Withdrawal, Exclusion, Problems with Sponsor, etc ” The Solution has Internal Archiving System to archive all Documents related to the matter.

**Title: Raya Newspaper ERP Analysis**

**Client: Raya Newspaper – Qatar**, www.raya.com

**Description:** ERP Solution Analysis include (HR, Payroll, Inventory, Printing Houses Mgmt., Distributions Management.

**Title: Registration and Evaluation System for Students**

**Client: AlWajbah Independent Primary School for Girls – Qatar** http://www.alwajbah-school.com/

**Description:** Register the student’s data and engage between student and classes, make evaluation for each term remotely through the teachers with them privileges and also with subject which they teach, and stamped from school management, then print the official record’s report.

**Web, Internet and Mobile Applications**

**Title: eCommerce Solution for Handy Craft and Products for Productive Families Sponsored by Social Fund for Development.** http://egymarket.org + <http://www.Egy-Market.com>

**Title: Madenty.net (Implementer)** <http://www.madenty.net/->

**Title: Social Fund for Development – SFD (Sponsor)** <http://www.sfdegypt.org>

**Title: (Sokelgom3a.com) Web Site (eCommerce Solution), SG Group.**

Selling, Buying and Exchanging. It also has features of sending SMS, Youth Projects, Employment, Hospitals, Pharmacies, Beauty Centers and many other things. (Under Publishing).

**Title: Sites MobileEgypt.com and Itsalat.com.** **SoftPro Company** Selling, Buying Mobiles and Mobile's Services.

**Scientific Projects:**

**Title: Solver for Mathematics Problems - OR (Operation Research) Project, Institute of Statistical and Studies**

**Research – Cairo University** [www.issr.cu.edu.eg](http://www.issr.cu.edu.eg), www.fci.cu.edu.eg

Operation Research Project to Solve Mathematics Simplex Problems (Fuzzy Duration & Resources) (in PHD Research).

**Title: Simulator for New Scheme for Monitoring Attacker Routers in Communication Networks, Institute of Statistical and Studies Research – Cairo University** [www.issr.cu.edu.eg](http://www.issr.cu.edu.eg), [www.fci.cu.edu.eg](http://www.fci.cu.edu.eg)

**Title: Simulator for Distributed Network of Mobile's PCs, Institute of Statistical and Studies Research – Cairo University.**

**Title: Program for Designing the Trajectory of Deviated well and Monitoring the progress while drilling in Petroleum's**

**Projects, BORAIS Petroleum Investment Co.,** [www.borais.net](http://www.borais.net)

**Researches Program, Association of Scientists**

**Multimedia Applications**

**Holly Quraan (Quraan Sound - Tafseer - Trageem)., Al-siraj Company, Al-Bshaeer Company, ProMT Company**

**Encyclopedia Program (Desktop Application – Multimedia Programs), Compu-Globe Company.**

**Inter Build Program (Exhibition's Program to Register Companies, & Visitors & make Measurements), Compact Co.**

**Protection Component, Archiving Files to Compression and Protection, Aya Soft Company.**

**Encyclopedia's Programs and S/W for Kids learning, Khalifa Soft.**

**Custom Made for some Solutions to Some Companies, Cairo Univ.,**

**EDUCATION & CREDENTIALS**

**John Sulston Business School (UK), December 2017**

Master’s Degree in Business Administration

Thesis “under discussion” (Applying ERP Concepts on Warehouse Management System and Supply Chain).

**Egyptian Chamber of Human Resources Accredited by Ain Shams University, June 2014**

Mini Master Business Administration

**Ain Shams University (Egypt), March 1997**

Bachelor Degree in Commerce

**COURSES & PROFESSIONAL TRAINING**

Dbase III+, ISSR (Cairo University), 1994

Advanced C++, ISSR (Cairo University), 1994

Computer and Information Systems (UNISCO) Course for Post Graduate, 1998

Oracle Developer 2000

Certified Business Analysis, Professional 2014

Date of Birth: 10th Feb 1972

Nationality:

Languages: Arabic & English