**Ahmed**

[**Ahmed.299415@2freemail.com**](mailto:Ahmed.299415@2freemail.com)

# *Education*

* PhD, (ABD) - faculty of commerce & Business Administration – Helwan University, Egypt –Since Oct.2011 -: “The Impact of ERP System

Implementation on Service Quality”

* Master of Business Administration - Cairo University, Business Administration major. May 2007: “The Impact of Leadership Style on Marketing Performance”

* Bachelor of Commerce, English Section, Faculty of Commerce, -Ain Shams University, May2004

# *Experience*

# Visiting Lecturer- Faculty of Business Administration, Jumeira University in Dubai- UAE, from 16/9/2015 to 4/2/2016

* Facilitating student learning through effective instructions & conduct teaching in accordance with the university’s requirements.
* Developing course materials, including lessons plans, assignments, tests, & presentations.
* Preparing required course documentation such as course syllabus & rubrics.
* Supporting student learning & advising in order to help them to achieve their academic goals.
* Performing student’s evaluation through periodic exams, case studies, projects & reflective summary.
* Teaching & delivering educational courses in the of:
  + Principles of Management
  + Marketing Management
  + Production & Operations Management
  + Event Publicity, Promotion & Sponsorship
  + Event Risk Management

# Lecturer of Business Administration -Dammam University – Kingdom of Saudi Arabia from 15/9/2012 to 15/09/2014

* Facilitating student learning through effective instructions & conduct teaching in accordance with the university’s requirements.
* Developing course materials, including lessons plans, assignments, tests, & presentations.
* Preparing required course documentation such as course syllabus & rubrics.
* Supporting student learning & advising in order to help them to achieve their academic goals.
* Performing student’s evaluation through periodic exams, case studies, projects & reflective summary.
* Teaching & delivering educational courses in the area of:
  + Strategic Management

 Principles of Management

 Managerial Skills.

* + Organizational Behavior
  + Supply Chain Management
  + Advertising Management

# Lecturer of Business Administration in the Institute of Public Administration in Riyadh-Kingdom of Saudi Arabia- from 12/9/2010 to 12/9/2011

* Facilitating student learning through effective instructions & conduct teaching in accordance with the university’s requirements.
* Developing course materials, including lessons plans, assignments, tests, & presentations.
* Preparing required course documentation such as course syllabus & rubrics.
* Supporting student learning & advising in order to help them to achieve their academic goals.
* Performing student’s evaluation through periodic exams, case studies, projects & reflective summary.
* Teaching & delivering educational courses in the area of:
  + International Marketing
  + Marketing Research
  + Service Marketing
  + Business Communication
  + Sales Management

# Lecturer- Department of business administration in Modern Academy for Computer Science & Management Technology in Egypt from 1/9/2008 to present

* Facilitating student learning through effective instructions & conduct teaching in accordance with the university’s requirements.
* Developing course materials, including lessons plans, assignments & presentations.
* Preparing required course documentation such as quality management documents.
* Supporting student learning & advising in order to help them to achieve their academic goals.
* Teaching & delivering educational courses in the area of:

 International Business

* + Strategic Management.
  + Management Control.
  + Strategic Control
  + Investment Policy.
  + Risk Management.
  + Financial Management

 International Finance.

* + Marketing management.
  + Industrial Investment Management
  + Purchasing & Material Management
  + Industrial Safety & Maintenance Management.

# Lecturer –Department of Business Administration in Future Academy in Egypt from 01/09/ 2007 to 30/04/2009

* Facilitating student learning through effective instructions & conduct teaching in accordance with the university’s requirements.
* Developing course materials, including lessons plans, assign & presentations.
* Preparing required course documentation such as quality management documents.
* Supporting student learning & advising in order to help them to achieve their academic goals
* Teaching and assisting in the delivery of educational courses in the area of:
  + Production & Operations Management
  + Marketing Management
  + Material Management
  + Public Administration

**Project Administrator in Tetra Pak Egypt since 01/03/2006 to 31/08/2007**  Implementing the pilot of a new database (global feedback system)

 Assisting key account manager to follow up all project work.

* + Support and follow up the account team for proper feedback & reporting

**Training Courses Taught:**

* Teaching MBA courses in marketing management & human resources management in WEBS Academy of Technology Management- Egypt 2012
* Providing training programs in the area of: decision support system & marketing management in CAPSMAS - Egypt, 2011
* Providing training programs in the area of planning, controlling & designing mini MBA program for (DPIC) Development & Performance Improvement Center- Egypt, 2009

## Skills

Language Skills:

* Native language: Arabic.
* Excellent command of both written and spoken English.
* French: Basics

Computer Skills:

* MOS-Microsoft Office Specialist - IBM in 2005
* ICDL –International Computer Driving License – UNESCO- in 2012

Courses & Certification:

* Certified trainer by Human Development Syndicate-2012
* TOT course - Major Academy & Ain Shams University -2012
* Certified Business Administration Instructor by the ministry of higher education & scientific research in Egypt since 2008
* Blackboard learning management system course - Deanship of E- Learning

& Distance Learning – Dammam University -2012

* SPSS Course by Smart Vision in AUC, Feb.2015

## Personal Information

Nationality: Egyptian

Marital Status: Single

Date of Birth: 7/7/1981

References Furnished Upon Request.