**RAJ KUMAR BABU RAMACHANDRAN NEDUNGADI**

**Synopsis of C.V.:**

**Introducing my self as logistics professional . I have approx. 25 years experience. Given below is the full details starting with :**

**Professional experience**

**Educational Qualification**

**Personal Details**

**Professional Experience :**

**A. (Shipping Div) (JEDDAH)**

**Dec 2014 - Feb 2016 Designation : COO**

Was appointed as COO of the startup company , The profile was as follows

1. Totally responsible for the over all responsibility of development of the company.
2. Marketing
3. Development of Overseas agents

Within a span of 6 months sales went from “zero “ to “250 tues “ per month

**B. Sri Svastikah Container Lines (India) P. Ltd**

**July 2007 - November 2014 Designation : Managing Director**

Created my own small company under NEDUNGADI GROUP . Started as sole proprietor and made Private Ltd company along with a **Trading company named KIYTHODI INTERNATIONAL** . Slowly and steady my company was climbing the success ladder by had to shut down the following reasons

1. Finance needed as the I was defrauded
2. Had a set of 8-10 people in the company
3. Started the air division
4. Developed the over seas agent network
5. Had good relation with the Nhava Sheva Custom Clearance agent and the Transporter

 **C. Abhishekh Clearing and Forwarding**

 **August 2005 - June 2007 Designation : Marketing Manager**

Being a Startup company , had to look after all the aspects of a CHA / Logistics Company . The job profile included

1. Marketing , Sales call (Import and Export)
2. Customer services
3. Documentation

**D. Chain Shipping (India) P. Ltd**

**August 2004 - August 2005 Designation : Asst. Manger**

Worked as Asst. Manager Marketing for this NVOCC and the following was my job profile

1. Sales Call (Export and Import )
2. Developing Freight forwarding business
3. Developing the Agency Network for freight forwarding business

**E. Marine Container Services (India) P. Ltd**

**August 1995 - August 2004 Designation : Sr. Executive**

Started working with MCSIPL as a Management Trainee and being a trainee I have worked as

1. Sales Asst. back office , asst. to the sales executive
2. Sales Executive making sales call
3. Customer service
4. Documentation
5. Accounts

**F. SDS Corporation**

 **June 1992 to July 1995 Designation : Shipping Clerk / Computer Operator**

Worked with SDS corporation , an NVOCC as Shipping Clerk / Computer Operator The following were the profile

1. Computer operator
2. Making Bill of Lading
3. Tally ( Computer Accounts )

**Education Qualification**

A Graduation from BOMBAY UNVERSITY in APRIL 1990 B.Com

B. POST Graduation from DATAMATICS CORPORATION in April 1991 PGDCS

**Personal Details**

Date of Birth : 12th March 1969

Marital Status : Married

**Job Seeker First Name / CV No: 1801014**

[Click to send CV No & get contact details of candidate](http://www.gulfjobseeker.com/feedback/submit_fb_em.php)

 