**CURRICULUM VITAE**

**IMAD MAHMOOD**

**CAREER OBJECTIVE:**

Intending to build a career and obtain a position in an interactive organization having a global vision and constructive workplace that utilizes my skills, encourages creativity & offers an opportunity to learn & develop, where demonstrated skills can be translated into improvement and profitability towards the growth of the organization and also my career through perseverance, dedication, confidence and discipline.

**PROFESSIONAL EXPERIENCE**

**Company : MAX Retail**

**Position : Merchandiser cum Salesman from Aug 2014 to Jun 2016.(2 years)**

**Industry : Retail Fashion**

**Brands : Multiband Outlet**

**Location : Bangalore**

**Duties & Responsibilities**

* Greeting customers by greeting them and offering assistance.
* Directing customers by escorting them to racks and counters and suggesting items.
* Advising customers by providing information on products.
* Helping customer in making selection by building customer confidence and offering suggestions and opinions.
* Record sales and order information and report the same to the sales department.
* Provide accurate feedback on future buying trends with respect to sales.
* Help managers in forthcoming products and discuss on special promotions.
* Merchandising stocks and keeping the store clean.
* Maintain stores sets, merchandise, displays and product literature as warranted.
* Controlling stock levels based on forecasts for the season provided by superiors.
* To provide on the job and professional training sessions to new employees.
* Daily, weekly and monthly reports transferring stock in/out, being in touch with line manager.
* Maintain and develop good relationship with customers.
* Perform other related duties, projects, tasks and assignments as required or directed by manager.

**Company : K-Lounge**

**Position : Salesman from May 2013 to Jul 2014(1 Year and 3 Months)**

**Industry : Retail Fashion**

**Brands : Multiband Outlet**

**Location : Bangalore**

**DUTIES AND RESPONSIBILITIES:**

* Welcoming customers by greeting them and offering assistance.
* Directing customers by escorting them to racks and counters and suggesting items.
* Advising customers by providing information on products.
* Helping customer in making selection by building customer confidence and offering suggestions and opinions.
* Record sales and order information and report the same to the sales department.
* Maintain and develop good relationship with customers.
* Develops an effective and productive working relationship with Inside Sales Associates, Counter Sales Associates and support personnel; encourages and assists in their training and development when possible.
* Perform other related duties, projects, tasks and assignments as required or directed by manager.

**ACADEMIC QUALIFICATION**

* Bachelors in Business Management from Mysore University, Hassan in 2013.
* Commerce under Graduation from Government Pre-University College Hassan in 2010.
* High School Graduation completed from Municipal Government High School in 2008.
* Has good knowledge of MS Office

**PERSONAL DETAILS**

Date of Birth : 20 March 1992  
Nationality : Indian  
Marital Status : Bachelor  
Languages known : English, Hindi, Urdu and Kannada  
Fields of interest : Internet, Cricket and Swimming

**PERSONAL ATTRUBUTES AND SKILLS**

* Hard worker and team facilitator.
* Organized thought process and well-structured problem dealing attitude.
* Good communication skill and leadership qualities.
* Highly motivated to work as a team.
* Has stamina and self-discipline required to work long hours when necessary.
* **Job Seeker First Name / CV No: 1819704**
* [Click to send CV No & get contact details of candidate](http://www.gulfjobseeker.com/feedback/submit_fb_em.php)
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