**Mohamed Ali Said Alhaddad**

***Summary***

Biomedical Engineer with 7 years experience, 3years in the field of maintenance of Physiotherapy devices and 4 years in field of Sales in Peripheral and Neurology Intervention Dept.

NOW, I'm seeking a respectable Position in a huge company as Biomedical Engineer to gain hands on experience and build a promising career in Medical Field.

***Education***

* Embedded Systems Diploma. (Embedded Fab institute) **2011**
* 5 Month Diploma, Basic Business Skills Acquisition (BBSA), *Cairo*

*Sponsored by the Future Generation Foundation (FGF)* **2010**

* B.Sc Control and Medical Department, *Faculty of Electronic Engineering,*

*Menofia University. (Accumulative grade: good-71.12%).*  **2009**

**Graduation project:** *Project Grade:* ***Excellent***

Electrical wheel chair using eye movement, this project is how we can use eye movement that produce (EOG) Signal to control electrical wheel chair to help disabled persons.

***Professional Experience***

* ***Egypt Care (Bard)* Alexandria Office Manager**  Jan 2016- Recent date

**Sales Supervisor**  Jan 2015 –Dec 2015

**Senior Product Specialist** Dec 2013- Dec 2014

* Responsible for contact between the company and the clients in answering queries, Offering advice, introducing new product (*Peripheral medical supplies*) , Organizing sales visits, demonstrating products , reviewing sales performance , do Profit and Lose sheet monthly , Purchasing and Training.
* All activities concerning Alexandria Office.
* ***Misr Sinai (Boston Scientific)*  Product Specialist** Nov 2012 – Dec 2013
* Assigned to Peripheral and Neurology Intervention Dept, establish sales strategies to attain sales goals.
* Manage account services through quality checks and other follow-up. Participate in marketing events and telemarketing events.
* Estimating date of delivery to customer based on knowledge of the company's production and delivery schedules.
* ***Life Medical Consult* Service Biomedical Engineer** Jun 2010 - Oct 2011

**Senior Biomedical Engineer** Nov 2011 – Oct 2012

* Acting as Manger of Maintenance Department
* Maintain devices, write Quotations, Repair Assay and negotiation with Customers (Doctors).
* Work with Physiotherapy devices (RF Devices , Electrotherapy and Ultrasound )
* Had training on "Gymnauniphy" products and "ASA" Laser Therapy.
* Sending problems by mail to the mother companies in Italy and Belgium in order to get the best solution.

***Activities***

* **IEEE GOLD Egypt**, Tanta University, Egypt  **Summer 2008**

Topics covered: Entrepreneurship, Team work, Industry Analysis, Fundamentals of Marketing, Product Design and Development, Negotiation Skills, Business Writing.

* **Egyptian Engineering Day (EED) Summer 2009**

Project involved “eye computer interface, touch less electrical wheel chair using eye movement”.

***VOLUNTEER***

Volunteer for "Sonaa-Elhayaa" at "Insan" project (Charitable organization)

***Courses***

* A certification Course on (PLC) **(Jelecom)**
* A certificated Course on Sales  **(Dale Carnegie)**
* A certification Course on AutoCAD **(Jelecom)**
* Full Diploma at Embedded Systems **(EmbeddedFab)**

***Languages***

* Arabic: Mother tongue.
* English: Excellent Written and Spoken

***Personal Data***

Date of Birth: 10/2/1988

Marital Status: Married

Military Status: Exempted

**Job Seeker First Name / CV No: 1822410**

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