***HADJIACMAD YUSOPH BATARA,***

**OBJECTIVES**

* I am seeking employment with a company where I can grow professionally and personally.
* I seek challenging opportunities where I can fully use my skills for the success of the organization.
* I want to succeed in a stimulating and challenging environment that will provide me with advancement opportunities.
* I want to excel in this field with hard work, perseverance and dedication.
* I want a highly rewarding career where I can use my skills and knowledge for organizational and personal growth.
* I am seeking a company where I can use my experience and education to help the company meet and surpass its goals.
* I am seeking a competitive and challenging environment where I can serve your organization and establish a career for myself.

**EMPLOYMENT BACKGROUND**

Company : Gaisano, Iligan City

Position : Merchandiser

Length of service : March 2004 -March 2006

* Visiting suppliers and manufacturers
* planning product ranges and preparing sales and stock plans in conjunction with buyers
* Analyzing sales information
* Negotiating prices with suppliers
* Ordering goods
* Talking to other departments
* Helping with promotions and advertising campaigns
* Producing sales projections

Company : Sharjah Co-operative Society

Position : Shelves man

Length of service : July 2008 - 2014

* maintain sales activity records and prepare sales reports
* respond to sales inquiries and concerns by phone, electronically or in person
* ensure customer service satisfaction and good client relationships
* follow up on sales activity
* perform quality checks on product and service delivery
* monitor and report on sales activities and follow up for management
* conduct market research and surveys
* participate in sales events
* monitor competitors, market conditions and product development

Company : Al wars General Trading

Position : Merchandiser

Length of service : January 2015 up to present

* Visiting suppliers and manufacturers
* planning product ranges and preparing sales and stock plans in conjunction with buyers
* Analyzing sales information
* Negotiating prices with suppliers
* Ordering goods
* Talking to other departments
* Helping with promotions and advertising campaigns
* Producing sales projections

**EDUCATIONAL BACKGROUND**

College : Bachelor of Science in Management (2nd College regular)

Cali paramedical College Foundation.

Quezon Avenue Islamic city of marawi

Marawi city Philippines, 2000-2003.

Secondary : Cali Paramedical College Foundation, Inc.

Quezon Avenue Islamic City of Marawi

Philippines, 1995-1999

Elementary : Geronimo Santiago Elementary School

Brgy San Miguel Manila city 1989-1995

.**PERSONAL SKILLS:**

● MS Window

● MS Excel

● MS PowerPoint

● Holding U.A.E driver’s license

●

**PERSONAL DETAILS:**

Date of birth : May 21 1981

Religion : Islam

Citizenship : Filipino

Gender : Male

Marital status : Married

**POTENTIALS**

* Hardworking and goal-oriented
* Can fluently speak in ENGLISH, ARABIC Languages.
* Computer Literate and Microsoft office.
* With good communication and interpersonal skills.
* Can work under pressure.

**Job Seeker First Name / CV No: 1823262**

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