**Peter Karani Njiru**

**Job Objective**

A team oriented person with excellent communication skills and dedicated to customer service, with a passion to satisfy, win awards and have a long term relation with the company, where my creativity and skills can be utilized with an anticipation for growth and security.

**Professional Qualification**

* Hard working Team Player
* Self motivated, highly organized, pro-active &flexible
* Able to work under minimal or no supervision
* Innovative and of self initiative
* Co-operative, efficient and flexible.
* Excellent communication skills and good customer care service.
* Well groomed, highly sociable in multi-national and Environment.
* Reliable decision maker and strong leadership skills
* Fast learner and adaptable.
* Ability to multitask.

**Professional Experience**

**Head Visual Merchandiser –2012 up to Present (Apparel Group), UAE – New Yorker**

Duties and Responsibilities:

* Handling a large-format brand called New Yorker
* Do regular VM checklists and ensure that the staffs follow the VM principles.
* Working with the floorplan features of stores to maximize and identify the available space
* Leading and motivating through coaching the team to get things done especially during the tight deadlines
* Assembling and dismantling visual display in windows or store interiors
* Part of the roving merchandising team
* Identify and working keenly on the VM Guidelines for window and in-store transitions
* Regular communication with partners through reports such as the best 60’s product, update the store layout and brand events or promotions implementation
* Liaising with team such as merchandiser, marketing and brand coordinator to create design and plans which includes signage, window display, promotional period and etc
* Interpret the guidelines to the team and training them to execute well the visual concept
* Researching the current and future trends in lifestyle and designs.
* Carrying out competition reports to maintain awareness of the other brands in terms of product, pricing and display

**Sales Associate – 2010 to 2011 (Retail Gulf Group), UAE – New Yorker**

Duties and Responsibilities:

* Greeting and welcoming customers with a smile in a professional manner to ensure high standards of customer service.
  + - Stock taking, checking of the deliveries and updating the items in the system.
    - Helping all the customers in the shop floor.
    - Addressing customer’s questions and concerns in absence of my supervisor.
    - Maintaining good and courteous relationship with all the customers as well as my fellow colleagues.

**Sales Associate – 2006 -2008 (Mr. Price Fashions)**

Duties and Responsibilities:

* Welcome walk-in customer with greeting and smile.
* Assisting customers with product information.
* Always ensure I know my daily target and work towards achieving it.
* Stock monitoring and do stock replenishment.
* Maintaining good appearance of store display.
* Meeting the customer’s need and providing an overall enjoyable shopping experience.
* Performing duties and responsibilities as assigned by the manager from time to time.

**Educational Attainment:**

**2003-2004** - **AIR TRAVEL AND RELATED STUDIES COLLEGE**.

**COURSE**: **Sales and Marketing** - Customer Care.

* 1. **- COMPUTER PACKAGES**

**COURSE**: **Obtained Certificate in:** Introduction to computer

* Word perfect
* Windows OS
* Microsoft Office
* Basic Web PageMaker
* Basic E-mailing

**Hobbies**

Includes but not limited to,Traveling, socializing, reading magazines and listening to music.

**Job Seeker First Name / CV No: 1825944**

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