# IKECHUKWU

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**OVER FIVE YEARS WORKING EXPERIENCE**

Over 5 years in FMCG, IT industry, Production Sector and Education Sector. I have interest and experience on Project Management, Business development, Sales, Network Support, Monitoring and Control, Logistics, and with my present job as an Academic Advisor. I’m bright, talented and self-motivated individual who is equipped with a first degree in Industrial Mathematics. I have excellent organizational skills, Am highly efficient and have a good eye for detail. Possessing an attitude fueled with innovative and positive thinking. I am proficient or at least have a business working knowledge of two Nigeria major languages “Yoruba and Igbo”.

A quick learner who can absorb new ideas and can communicate clearly and effectively. Highly Enthusiastic and dedication to all assigned responsibilities, and Value driven, dedicated to achieving set goals and result oriented. Now, open to other new opportunities.

**CORE SKILLS**

* Business development
* SPSS Proficient
* Market trend pricing, sales strategies, product sales.
* Client CRM account Management, data management, Excel, Word, Access.
* Excellent organizational skill, and solution translating

**LESS WEIGHTED SKILLS**

* Enterprise Resource planning, ERP database systems.
* Microsoft CRM
* Proposal.
* Project Management, MS Project.
* Google Analytics database, SQL database

**EDUCATIONAL PROFILE**

* 2008-2012: University Of Benin, UNIBEN/UBTH, Edo State, Nigeria.

BSC SECOND CLASS INDUSTRIAL MATHEMATICS.

* 2003: ST. MICHAEL MODEL College, Okunola, Egbeda, Lagos State, Nigeria.

WEST AFRICA EXAMINATION COUNCIL (WASSEC)

**PROFESSIONAL CERTIFICATIONS**

OCT, 2015: Supply Chain & Logistic OAK1015/MGTO2/124

NOV, 2015: Project Management Professional OAK01115/PMO2/264(40 hours Training)

**WORK EXPERIENCE**

**OCT, 2015-NOV, 2016: UNICAF**

**Plot 10 Peace Avenue, Off Channels TV Road, Isheri North, Lagos.**

**DUTIES: Academic Advisor for University OF South Wales (UK), Marymount California University (USA), and University Of Nicosia (CYPRUS)**

* I use the CRM to Manage Clients Account, and Student Information System (SIS) to transfer information with respect to transactions made by clients.
* I have been able to assist over 2000 students from various tertiary institutions in their growth and development by constructing meaningful educational plans which are compatible with their life goals, and it’s built upon the basis of frequent, accumulated personal contact between me (advisor) and advisee (students).

**2014-SEP, 2015: ANABI SYSTEMS LIMITED**

**2, Dada Okonji Street off Achala Ibusa Road, Asaba, Delta State.**

**DUTIES: Project and Business Development Officer**

* Liaising extensively with external clients and identifying opinion for potential and assessing them for both technical and business suitability.
* Planning, monitoring, and keeping up to date with technical and industry developments.
* I advise the MD as regards to business risk, opportunities, operational constraints that might hinder growth and proffer solutions.
* I assist to develop technical solution to business problems, translating, simplifying requirement, and conducting cost benefit analysis using Microsoft Access and Excel.

**2013-2014: NOGAK POLYTECHNIC**

**112/116 Mile Two Road, State Housing, Ikom, Cross River State.**

**DUTIES: LECTURER (NYSC)**

* I lecture Nd1and Nd2 students Trigonometry and Analytical Geometry where over 30 students attend each lectures. Also, Lecturing Pre-ND student’s basic mathematics.
* I ensure that attendance is taking for each lecture class, Mid-semester test is conducted and marked, conduct semester exams, Mark, and grade students for each course taken.

**2006-2007: GLAXOSMITHKLINE PHARMACEUTICAL COMPANY**

**1, Industrial Avenue, Illupeju, Lagos**.

**DUTIES: Sales Analyst**

* Create and develop sales strategies for business units, and conduct research on market trends.
* Analyze, evaluate and assess pricing proposals. Forecast and project future sales for a business units.
* Initiate strategies to build new customers, and implement logistics to meet customer request and objectives.
* Review the performances of sale data, and using quantitative techniques to analyze data and assist in making decision.

**2004-2006: TOWER EXTRUSION**

**75/77, Lagos Abeokuta Expressway, Dopemu, Agege, Lagos.**

**DUTIES: Crane Operator and Quality Control Officer**

* I performed operational functions that support the daily workflow and maintained safety of environmental related issues on location.
* I monitored all aluminum materials for ionizing process and I operate crane machines, Verify daily gauges to verify loss or gain of materials.

**RESEARCH AND PUBLICATION**

2012 BSC PROJECT: Computer Networking in a Building Using Statistical Approach to Detect Intruders With in a Network.

**HOBBIES AND INTEREST**

Playing chess and football. Reading Journals relating to ICT, Project management, Business Operation, Oil & Gas, Telecommunication, Aviation, FMCG and Industrial sectors.