### Erkin Sheraliev

**Dubai, UAE**

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| Date of birth:  Nationality:  Marital status: | May 20, 1996  Uzbekistan  Single |

**OBJECTIVES & PROFILE**



SALES AND CUSTOMER SERVICE EXECUTIVE/SALES ASSOCIATE

* Excellent communication skills, good in English, both oral and written.
* Hard working, responsible, and known for warm personality, flexible nature and ability to see situations objectively.
* A self-oriented person when it comes in business matter.
* A self-motivated and well-organized person with the ability to perform under pressure.
* English, Russian and Turkish speaking.



**WORKING / TRAINING EXPERIENCES**

**Retail Sales Representative**

**Giorgio Armani**

**Tashkent, Uzbekistan**

**May 2013 – June 2014**

**Related Responsibilities Performed**

* Being responsible for the sale of products as well as merchandizing
* Focusing on the both individual and store sales targets that are determined by the department and overachieving them more than 130 per cent
* Having great product knowledge and giving full information about the product to customers
* Regular contact with other branches of the company
* Being aware of details of products that is carried by competing companies.
* Giving high quality customer service and making any customer feel comfortable both during and after any purchase.
* Always having customer comments about the store, service and a staff, making improvements as per the complaints
* Attending product training every 3-4 months.



**Senior Sales Executive**

**Zara Boutique**

**Tashkent, Uzbekistan (July 2014 - Aug 2016)**

**Related Responsibilities Performed**

* Greeted customers in a timely fashion while quickly determining their needs.
* Built relationships with customers to increase likelihood of repeat business.
* Identified potential shoplifters and alerted management. Prioritized helping customers over completing other routine tasks in the store.
* Actively pursued personal learning and development opportunities.
* Worked with the management team to implement the proper division of responsibilities.
* Priced merchandise, stocked shelves and took inventory of supplies.
* Engaged with customers in a sincere and friendly manner.



**EDUCATION**

Agricultural Vacational College (2013-2016)

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| **High School degree**: | Agricultural Vacational College of Farm Management Studies. Uzbekistan |



**COMPUTER SKILLS**

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| **Internet Languages:**  **Software/Other tools:** | Explorer, Google Chrome, Typing 50/55 words per min  Microsoft Office: Word, Excel, Access and Power Point, Retail |

**LANGUAGE SKILLS**



**Uzbek** – native;



**Russian** – speak fluently and read/write with high proficiency;



**English** – speak fluently and read/write with high proficiency;



**Turkish** – speak fluently and read/write with high proficiency;



**HOBBIES & INTERESTS**

I am very active and I enjoy all sports especially running. I like to combine this with charity events such a fun runs and half marathons. I love travelling and meeting new people. I also love reading, shopping and I am a massive football fan and I like swimming a lot. I enjoy interior design and I am a qualified painter and hand craft maker and like to do this in my spare time.



**TRAINING COURSES**

* 2014-2016 Uzbekistan-IELTS (International English Language Testing System) Scored 6



**Summary**

Outgoing personality with self-motivated, customer service and creative problem solving skills. Confident and have a strong personality. Ability to work in diverse environments and with diverse groups, interested in team work, able to adapt to different kind of people, work under pressure and positive attitude. Extensive knowledge of high fashion retail & sales activity and customer service. Gained confidence in dealing with people of all ages, nationalities, educational backgrounds. Developed ability in team working and collaboration with colleagues and other departments.

**Job Seeker First Name / CV No: 1835742**

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