**MANISH JAYARAJ**

 **SALES officer in axis bank for 1YEAR**

Dedicated, Multifaceted, Professional with over **1 Year of experience** in axis bank with diverse business environments that demand strong organizational. Possess strong communication skills, an ability to interact with cross-functional departments, with the high degree of professionalism, discretion and problem resolution capabilities. Quick learner, Self-motivated, Result oriented person, with proven record of growth and achievement. Seeking a challenging position with a dynamic organization that welcomes initiative, dedication and demands excellence in consistently meeting business objectives and exceeding standards.

 **Core Competencies**

|  |  |  |
| --- | --- | --- |
| * ***Proficient in Tally***
 | * ***Excellent Communications Skills***
 | * ***Inter-personal Skills***
 |
| * ***Proficient in MS Office***
 | * ***Relationship Building***
 | * ***Team Player***
 |
| * ***Decision making***
 | * ***New Business Development***
 | * ***Customer Service***
 |

* Self-oriented, pragmatic and dynamic individual with 6 months of professional experience in the field of banking in axis bank kannur.
* A graduate in **BCOM WITH COMPUTER APPLICATION,** **MBA MARKETING, Kerala, India**.
* Hands-on experience making presentations, eminent interpersonal skills and excellent Communication Skills.
* Self-management skills & team player.
* Ability to prioritise and plan effectively.
* Strong conceptual skills.
* Ability to contribute, developing, marketing plans and strategies.

 **Professional Experiences**

**(BUSINESS DEVELOPMENT EXECUTIVE) - (OFFICER IN SALES IN AXIS BANK)**

**SALES ACTIVITIES**

* Meeting with high value customers with at least 15 customers per day.
* Form recording and scanning .
* Ensuring to give best customer service

**ACHIVEMENTS**

* WAS PROMOTED AS **SALES OFFICER** FROM **BUSINESS DEVELOPMENT EXECUTIVE** WITH A PERIOD OF 6 MONTHS
* QUALIFIED IN SEVERAL CONTEST WHILE WORKING IN AXIS BANK LIKE:
* **LIFE EXPRESS** QUALIFIER
* CERTIFICATE IN TOP QUALIFIERS LIST IN **LIFE EXPRESS**
* **LI OSCAR** QUALIFIER AWARD
* 200% ACHIVEMENT IN **LI OSCAR** CERTIFICATE

 **Qualification & Skills**

**Educational Qualification**

* MBA Marketing (Bharathiar University),Kerala,India.
* Bcom With Computer application Kannur University.
* 12th  passed from Azhikode Higher Secondary School, 2010.
* 10th passed from Chovva HSS, 2008.

**Permanent address**

 “Jaya Nivas”, Payyambalam, Kannur, Kerala-670001, India.

**Languages Known**

**English(**Read, Write, & Speak) **Hindi** (Read, Write, & Speak), **Malayalam**(Read, Write, & Speak)

**Nationality: INDIAN**

**Job Seeker First Name / CV No: 1837128**

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