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**OBJECTIVE**

To work in a challenging and learning environment to enhance my knowledge and skills for the personal as well as organisational growth and Framing a good position in Business World with the aim of attaining the Duties and Responsibilities of the Business in ethical way.

**PERSONAL DETAILS**

**Date of Birth**: 12thSep 1990

**Sex**: Female

**Marital Status**: Married

**Languages**: English, Gujrati, Hindi, Marathi

**Hobbies**: Listening music, Making friends& Traveling.

**Knowledge**: MS excel

**QUALIFICATIONS**

ACADEMIC QUALIFICATION:

|  |  |  |  |
| --- | --- | --- | --- |
| Qualification | University / Institute  | Year | Class |
| HSC | Mumbai | 2009 | Second |
| SSC | Maharashtra | 2007 | First |

**CAREER HIGHLIGHTS**

**PROFESSIONALEXPERIENCE:**

1. **(Sep’15 to Till Date)**

**DESIGNATION: Sales Consultant**

 **PROFILE:**

* Demonstrated all vehicle features to Walk in Customers.
* Achieved and maintained the highest levels of customer service and satisfaction.
* Utilized CRM database as a selling instrument to complete open deals and find sales opportunities
* Achieved and maintained the highest levels of customer service and satisfaction
1. **AVK FORD (1 Year & 6 Months)**

**DESIGNATION: Sales Executive**

**PROFILE:**

* Responsible for Generating Sales & Achieving Sales Target.
* Goals set for centers month on month, maintaining relationship with target customers
1. **SC FORD AUTO AGENCIES PVT LTD (8 Months)**

**DESIGNATION: Finance Executive**

**PROFILE:**

* Training Finance Executives
* Finance documentation of the customers Launch initiatives towards increasing business
1. **NOKIA SERVICE CENTRE (1Year &9 Months)**

**DESIGNATION: Customer Care Operator**

 **PROFILE:**

* Customer Handling and Follow-up.
* Day to day MIS updating of Customer

**ACHIEVEMENT:**

* Best Sales consultant in 13 Sales executive team(AVK Ford) - May’15 Month
* Best Sales consultant in 13 Sales executive team(AVK Ford) - June’15 Month

**Declaration**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Place: (Kalyan) (Kinjal Darshan Prajapati)

Date:

|  |
| --- |
| **Kinjal Darshan – 1850856**To interview this candidate, please send your company name, vacancy, and salary offered details along with this or other CV Reference Numbers that you may have short listed from <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php> addressing to HR Consultant on email: cvcontacts@gulfjobseekers.comWe will contact the candidate first to ensure their availability for your job and send you the quotation for our HR Consulting Fees.  |