DENZIL

RESUME

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**Objective:**

**To pursue an enriching career in an organization that utilizes and enhances my skill and offers a friendly and interactive work environment. As an individual who is extremely motivated, I can assure any prospective employer of the quality of my work. I have exceptional communication skills and work well with others. My strong work ethic, communications and interpersonal skill coupled with my ability to manage whichever duties are assigned to me, would make me a valued asset to any company.**

**HIGHLGHTS:**

* **Highly Motivated, Confident, Organized, Punctual, Detail Oriented, Patient and Disciplined.**
* **Successful in Team-Oriented and Individual Working Situations.**
* **Strong determination to Succeed.**
* **Quick Learner and Hardworking.**
* **Effective Communicator, Proactive and Have and initiative.**
* **Flexible and Adapts Quickly to New Working Environments.**
* **Supervisory experience with a result-oriented Background to Support Management.**

**Education Credentials:**

* **1991 St. Josephs High School,**

**Secondary School Certificate Form Pune Board**

**Wadala . Mumbai, Maharashtra (INDIA).**

**Work Experience:**

**Company: Al Zenah Jewelry, Riyadh, Saudhi Arabia**

**Position: Salesman**

**Tenure: 1987-1988**

1. **Consulting with and assisting customers with jewelry selections,**
2. **Building lasting relationships with customers through follow-ups .**
3. **Achieving personal sales goals as given monthly by the managers**
4. **Performing some non-selling functions including stock work,**
5. **Merchandising, displays and price adjustments and conducting promotions.**
6. **Handling each transaction efficiently and accurately.**
7. **Co-operating with fellow associates and management.**
8. **Complying with all stores procedures including attendance and tardiness.**

**Company: Ramniklal & Sons Jewellers: Opera House Mumbai**

**Position: Driver**

**Tenure: 1988 - 1991**

1. **Prepare Vehicle by conducting operator maintenance.**
2. **Plan route and requirements by studying schedule or request by office.**
3. **Maintain passenger confidence by keeping information strictly confidential.**
4. **Fulfill special requests for the office by picking up and delivering items as directed and running errands.**

**Company: Herbal life Mumbai, India.**

**Position: Independent Distributor For the Food & Nutrition Department,**

**Tenure: 1999-2002**

* **Look for new clients daily and follow up with existing clients over the phone.**
* **Sales presentation every second week to potential customers.**
* **Reporting back to the company manager about the progress of the day /week , about the clients.**
* **Answering any questions or queries during presentation of the products. To the clients.**

**R. k. Enterprises, Mumbai. India.**

**Position: food Cost Controller.**

**Tenure: 2002-2005.**

* **Preparing variance analysis for food & beverage and communicating / discussing with the relevant parties/ clients.**
* **Coordinating with restaurants Managers and the purchase departments, to make big deals. And sort issues if need with the F&B department and F&B managers.**
* **Maintaining records for new appointments/ delivery/ and execution of the products in time.**

**Company: Technique India. Mumbai, India**

**Position: Food Cost Controller.**

**Tenure: 2005- 2008**

* **In charge for the food & beverage control for the restaurant.**
* **Updating the goods, received notes, stock transfers, and sales from the restaurants.**
* **Attaching of invoice and getting it signed from the restaurant management and handing it over to finance department to receive quick payments against the products.**
* **Coordinating with teams, group leaders, and motivating them to increase sale and achieve targets for the team and the group leaders.**

**Company: Oriental place Hotel. Faridabad, India.**

**Position: Markets**

**Tenure: 2009 – 2011**

* **Visiting industrialist, making good offers and getting business for the banquets, restaurants, and rooms stay.**
* **Handling sales phone call and e-mail.**
* **Communicating with clients prior to their course and recording all correspondence.**
* **Utilizing social networking opportunities to facilitate sales and increase brand and make awareness about the products, by giving promotion and doing displays.**
* **Supporting the Sales Manager and the Marketing Manager in all aspect for the betterment of the esteem organization.**

**Currently employed at Hotel Murli Manohar in Bhiwandi Maharashtra india.**

**Position: Hotel Supervisor & Care Taker for all departments.**

**Tenure: Last six Years.**

**Personal Details:**

**Name: Denzil**

**Passport issued at : Maharashtra Mumbai (INDIA)**

**Date of Passport issue: 26/12/2012**

**D.O. EXPIRY; 25/12/2022**

**Visa details : Having a valid 2 yrs UAE Visa**

**Languages know: English, Konkani, Hindi, Marathi, Tulu, Gujarati & Little Arabic.**

**Education : Passed Higher Secondary .**

**Driving License: UAE VAILED MANUAL LIGHT VEHECAL DRIVING LICENSE + Heavy Indian Driving licenses. + Expired Saudi Driving – \*\*\* And experienced driving in Saudi Arabia \*\*\* !!!**

**Marital Status: Married - ( Nationality : Indian. )**

**If given an opportunity to prove myself, I shall stand truly to your expectation and will assure of no regrets to you, and I will always standby your esteem organization to give my best. I have given all my personal information which is mentioned above are true and honestly given, expecting a favorable reply from your end**

**Thank Your Sincerely**