**Johnson**

[**Johnson.312005@2freemail.com**](mailto:Johnson.312005@2freemail.com)Cargo Operator, Capacity Management

MBA with 07 years’ experience in Containerized Transportation & Logistics industry. Talented and inventive professional with expertise in international business development, people management & cross-functional team leadership with outstanding working relationships with business partners in global transportation, shipping and logistics network.

**OVERSEAS PROJECTS & KEY ACCOMPLISHMENTS**

**Overseas Project:**

**West Central Asia - Capacity Operations Migration Project**

**Location:** Maersk Line, Al Mina Road, Dubai, UAE

**Duration:** 02 months

**Project Details**: To cater to the cargo flow capacity as per timeline & regulatory requirements in a cost-efficient and effective manner. Overseeing & finalizing contingency plans with Marine, Trade & Marketing, stakeholders and business partners on minimizing possible additional costs whilst improving service levels & contributing to the overall supply chain.

**CORE COMPETENCIES**

⇛ Operational Leadership ⇛ Logistics Operations / 3PLs ⇛ Transport Management

⇛ Process Improvement ⇛ Uptake Management ⇛ Shipping & Freight Costs

⇛ Vessel Utilization & Planning ⇛ Value Stream Mapping ⇛ Load, Discharge & Yard Operations

⇛ Export-Import Documentation ⇛ Payments and LCs ⇛ Contingency Engineering

**PROFESSIONAL EXPERIENCE**

**MAERSK LINE - West Central Asia & South Europe Cluster (Dubai & Mumbai) Mar’14 – Present**

**Cargo Operator, Capacity Management**

* Primarily responsible for handling the cargo and feeder capacity execution for container importing and exporting in feeder ports within the WCA geography / trade lanes and accountable for overall Foreign Feeder (FEF) cost and reliability performance
* Acting as single point of entry for Country Cluster in handling Cargo and Feeder Execution by:
  + Managing daily container operations into and out of the feeder ports to ensure both Cost efficiency & Reliability
  + Own and manage day-to-day Feeder Capacity Management and booking uptake management for feeders and ensure that all country export requirements are met
  + Protect connections at hub ports therefore ensuring the transportation-time compliance
  + Daily interaction with countries to drive additional volume by providing early guidance on additional space availability
  + Continuously monitor the operational capabilities of the feeder string and pro-actively communicate to Network, Procurement and country Trade & Marketing to optimize the imports and exports product to the Country Clusters
* Nurture working relationships with key overseas company colleagues - business partners and create a win-win situations whenever possible
* Coordinate weekly department meetings to verify goal attainment, to communicate department productivity, quality goals and others during weekly management meetings. Training experienced and new-hire staff and working on Ad Hoc projects and reporting, as assigned by the General Manager

**Selected Accomplishments:**

* Reduced reefer monitoring & storage costs by apt routing of cargo on earliest sailings which aided in reducing re-nomination & terminal costs by 70%, handling costs by 33% & full storage costs from $7.4mn to $6.2mn
* Successfully implemented & presently functional joint venture of 2M (Maersk & MSC) – East-West Network resulting in efficacious outcome by expansion of port calls, increased vessel & stowage sharing, on-time delivery of container cargo to customer; overall resulting in improved stakeholder experience

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**PROFESSIONAL EXPERIENCE CONTINUED**

**Local Contracting Transport Agency (Mumbai) Feb’10 – Jan’14 (47 months)**

**Transport Supervisor**

* Supervising delivery of new Cars/SUV/MUV vehicles from manufacturing plant to local storage yards and Ro-Ro terminals as per our contract clients requirements operated on a daily basis. Managing & arranging drivers and their daily wages.
* Handling new vehicles clearances from for local authorities, filing of delivery order (DO) & providing required documents to Ro-Ro terminal gate officials to gate-in cars for export.

**ACADEMIC QUALIFICATIONS**

**Institute of Chartered Financial Analysts of India University, Mumbai, INDIA (2013 – 2015)**

Master of Business Administration- International Business. **CGPA: 6.8**

**International Institute of Import Export Management, Ahmedabad, INDIA (2012 – 2013)**

Post Graduate Diploma- Import Export Management **CGPA: 7.4**

**Mumbai University, Mumbai, INDIA (2007 – 2010)**

Bachelor of Science- Information Technology **CGPA: 7.0**

**AWARDS / ACHIEVEMENTS**

* **CHAMP of the Quarter Award for Q1-2016**Recognition for managing process and delivering outstanding targets for vessel & cargo operations dept.
* **Operational Excellence Facilitator Team Award for Q3-2015**  
  Implementing & successfully executing MLOS globally across Maersk Line
* **Going the EXTRA MILE Award for Q4-2014**  
  Recognition for an exceptional operational solution provided & implemented