|  |  |  |
| --- | --- | --- |
| **KALYANSUNDARAM**  **MANAGER-MATERIALS** [**KALYANSUNDARAM.313092@2freemail.com**](mailto:KALYANSUNDARAM.313092@2freemail.com) | | |
| **Manager-Materials (Supply Chain & Logistics)**  **Techserve-Al Futtaim Electronics Company**    Technical Skills  SAP – Material Module | Profile Summary | |
| * **A Process Management Expert** offering nearly 20 years of experience; successfully worked on various domains including Supply Chain Management and Logistical Analytics, Strategic Logistic Planning, Transportation Management * **Transformation Specialist;** steered processes transformation by reengineering existing process, streamlined the operations which resulted in significant saving i n man hours and overall cost * **Senior level Procurement experience** in designing strategic supply chain programs including procurement and logistics to leverage local and global volumes * Skills in reshaping supply chain strategy resulting in an improvement of the **service provided to customers** in a very strong growth environment * **Supply Chain Expert with skills in negotiating** & assessing the performance of the vendors based on various criteria such as prices, quality improvement rate, timely delivery, credit terms * **Skilled People Manager** directing productive cross-functional teams using interactive & motivational leadership that spurs people to willingly give 100% effort * **Advanced in career through accelerated** success by winning various awards such as Star Performance Award, Gold Award, Outstanding Performer * **Enterprising leader** who has effectively contributed to enhancing organizational processes through initiatives geared towards lowering risk, heightening productivity & improving internal controls * Skilled in managing negotiations that require the reconciliation of different cultural approaches to common problems | |
| Career Timeline | | |
| |  | | --- | | Techserve–Al-Futtaim Electronics Company as Manager-Materials (Supply Chain & Logistics)  Redington India Ltd. as Logistics Manager  2010-2016  2008-2010  2004-2008  New Wave Computing Private Ltd. as Head Operations  Agility Logistics Private Ltd. as Territory Manager  2000-2004 | | | |
| Core Competencies | | |  |  | | --- | --- | | Transportation and Logistics | Inventory Management | |  |  | | Training & Development | Vendor Management | |  |  | | Strategic Planning | Customer Relationship Management | |  |  | |
| Notable Accomplishments Across Career        Work Experience | | **At Techserve-Al Futtaim Electronics Company**   * Recognized for leadership excellence through introducing SOP (Standard Operating Procedures) for logistics and supply chain Operations, roles and responsibilities & KPI (key Performance Indicators) for the team * Successfully attained the Fulfilment Rate Improvement from 86% to 97% during the period from 2010 to till date * Achieved Stock Liquidation and inventory provision as per the Budget during year 2014 and 2015 * Managed a high-volume workload within a deadline-driven environment and with NIL Rejection of warranty claims from the principals by effective monitoring and Periodical review of reverse logistics Process * Improved the employee retention rate thereby sustaining the same team for 3 years with no attrition * Championed the implementation of Customs Operations of Import & Re-Export process in the year 2012 * Received Green Ratings achievement from Internal Audit Management for Physical Stock Audit conducted during the year 2012, 2014 & 2015 * Achieved Customer Satisfaction of ratings **9.2/10 in 2014-2015** * Bagged: * Star Performance Award for Operations from Panasonic Marketing Middle East in the year 2010-11 * Gold Award for Customer Excellence from Panasonic Marketing Middle East in the year 2011-12   **At Agility Logistics Private Ltd.**   * Track record of achieving service level from 91% to 98% during the year 2009 & 2010 * Implemented HSSE Policies in warehouses and attained the audit score of 4/5 * Successfully attained target of “Zero Empty Space” during the year 2009-2010 * Established warehouse operations software like Exceed WMS & Ajira WFMS Systems * Acknowledged as Outstanding Performer in AR (Accounts Receivables) by achieving the target of overdue >60 days amounting to Zero   **At New Wave Computing Private Ltd.**   * Attained Service level (right from customer order to service delivery) of 97% in 2007-08 * Achieved record profitability of Fill rate of 99% on daily basis; and Stock level accuracy from 95 to 98% of total inventory * Increased the Customer satisfaction score to 92% in 2008 * Won Manager of Year Award in 2006-07   **Techserve–Al-Futtaim Electronics Company, Dubai, UAE as Manager-Materials**  **Key Result Areas:**   * Heading a team of 15 members along with entire inventory, provision control, vendor management & development, claims management, Clearing & Forwarding Agents, Third Party Logistics Management and re-exports * Analysing procurement data for identifying opportunities of increasing profits, reducing costs, avoiding losses and improving company bottom line performance. * Managing logistics functions by negotiating with transporters, shippers and agents for cost effective transporting solutions * Assessing overall supply chain from factory to consumer focusing on regional & country logistics network infrastructure to design innovative solutions, reducing operational costs & improving delivery times while maintaining high service levels * Strategically planning & managing logistics, warehouse, transportation & customer services while monitoring compliance with laws, regulations and ISO requirements * Driving organisational change process, restructuring procurement organisation, introducing Commodity Management Group & redefining roles and responsibilities to improve operational performance   **Agility Logistics Private Ltd., Bangalore, India as Territory Manager**  **Key Result Areas:**   * Managed logistics operations for 2 big States of South India – Karnataka & Andhra Pradesh * Spearheaded Business Operations with the team size of 25 members with warehouse space of 500, 000sq.ft. * Prepared the SOP (Standard Operating Procedure) for warehouse operations * Played a key role in Approval Authority for pricing, warehouse selection and finalization, ser vice level agreement and project implementation |
| **May’10-Aug16**    **Jun’08-Apr’10** | |
| Previous Experience  Jun’04-Apr’08  Jun’00-Apr’04  Jun’97-Apr’00  Jun’92-Apr’97  Jun’85-Aug’92  Certifications | | New Wave Computing Private Ltd. (IBM Distributor), Bangalore as Head-Operations  Redington India Ltd., Bangalore, India as Logistics Manager  CMS Computers Pvt. Ltd., Chennai, India as Facility Manager(South India Operations)  Al Rashid & Al Omran Group - Riyadh, KSA as Operations Executive  Reliance Industries Ltd., Mumbai, India as Operations Assistant   * Certified Logistics & Supply Chain Manager from Knowledge & Human Development, Dubai (KHDA) in 2013 * Certification in Professional Purchasing Manager from Knowledge & Human Development, Dubai ((KHDA) in 2013 * ISO9000-2000 Version – Indian Register Quality System, Chennai, India |
| Academic Details | | * Post Graduate Diploma in Computer Management from Mumbai University, Mumbai in 1990 - 1990 * BA from Madurai Kamaraj University, Madurai in 1985 - 1985   **Other Courses:**   * Diploma in Logistics & Supply Chain Manager/ Purchasing Manager from American Institute of Business & Management, Norcross, Georgia, US in 2013 * Logistics & Distribution Management from National Institute of Industrial Engineering, Mumbai, India in 2004 * Managerial Skills for Technical Personnel from National Institute of Industrial Engineering, Mumbai, India in 2002 |
| Skill Set | | Thinker  Communicator  Planner  Collaborator  Change Agent |