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| **KALYANSUNDARAM** **MANAGER-MATERIALS****KALYANSUNDARAM.313092@2freemail.com** |
| **Manager-Materials (Supply Chain & Logistics)****Techserve-Al Futtaim Electronics Company** Technical SkillsSAP – Material Module |  Profile Summary  |
| * **A Process Management Expert** offering nearly 20 years of experience; successfully worked on various domains including Supply Chain Management and Logistical Analytics, Strategic Logistic Planning, Transportation Management
* **Transformation Specialist;** steered processes transformation by reengineering existing process, streamlined the operations which resulted in significant saving i n man hours and overall cost
* **Senior level Procurement experience** in designing strategic supply chain programs including procurement and logistics to leverage local and global volumes
* Skills in reshaping supply chain strategy resulting in an improvement of the **service provided to customers** in a very strong growth environment
* **Supply Chain Expert with skills in negotiating** & assessing the performance of the vendors based on various criteria such as prices, quality improvement rate, timely delivery, credit terms
* **Skilled People Manager** directing productive cross-functional teams using interactive & motivational leadership that spurs people to willingly give 100% effort
* **Advanced in career through accelerated** success by winning various awards such as Star Performance Award, Gold Award, Outstanding Performer
* **Enterprising leader** who has effectively contributed to enhancing organizational processes through initiatives geared towards lowering risk, heightening productivity & improving internal controls
* Skilled in managing negotiations that require the reconciliation of different cultural approaches to common problems
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| Career Timeline |
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| Techserve–Al-Futtaim Electronics Company as Manager-Materials (Supply Chain & Logistics)Redington India Ltd. as Logistics Manager 2010-2016 2008-2010 2004-2008New Wave Computing Private Ltd. as Head OperationsAgility Logistics Private Ltd. as Territory Manager  2000-2004 |

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| Core Competencies  |

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| Transportation and Logistics  | Inventory Management |
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| Training & Development  | Vendor Management  |
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| Strategic Planning | Customer Relationship Management |
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| Notable Accomplishments Across CareerWork Experience | **At Techserve-Al Futtaim Electronics Company*** Recognized for leadership excellence through introducing SOP (Standard Operating Procedures) for logistics and supply chain Operations, roles and responsibilities & KPI (key Performance Indicators) for the team
* Successfully attained the Fulfilment Rate Improvement from 86% to 97% during the period from 2010 to till date
* Achieved Stock Liquidation and inventory provision as per the Budget during year 2014 and 2015
* Managed a high-volume workload within a deadline-driven environment and with NIL Rejection of warranty claims from the principals by effective monitoring and Periodical review of reverse logistics Process
* Improved the employee retention rate thereby sustaining the same team for 3 years with no attrition
* Championed the implementation of Customs Operations of Import & Re-Export process in the year 2012
* Received Green Ratings achievement from Internal Audit Management for Physical Stock Audit conducted during the year 2012, 2014 & 2015
* Achieved Customer Satisfaction of ratings **9.2/10 in 2014-2015**
* Bagged:
* Star Performance Award for Operations from Panasonic Marketing Middle East in the year 2010-11
* Gold Award for Customer Excellence from Panasonic Marketing Middle East in the year 2011-12

**At Agility Logistics Private Ltd.*** Track record of achieving service level from 91% to 98% during the year 2009 & 2010
* Implemented HSSE Policies in warehouses and attained the audit score of 4/5
* Successfully attained target of “Zero Empty Space” during the year 2009-2010
* Established warehouse operations software like Exceed WMS & Ajira WFMS Systems
* Acknowledged as Outstanding Performer in AR (Accounts Receivables) by achieving the target of overdue >60 days amounting to Zero

**At New Wave Computing Private Ltd.*** Attained Service level (right from customer order to service delivery) of 97% in 2007-08
* Achieved record profitability of Fill rate of 99% on daily basis; and Stock level accuracy from 95 to 98% of total inventory
* Increased the Customer satisfaction score to 92% in 2008
* Won Manager of Year Award in 2006-07

**Techserve–Al-Futtaim Electronics Company, Dubai, UAE as Manager-Materials****Key Result Areas:*** Heading a team of 15 members along with entire inventory, provision control, vendor management & development, claims management, Clearing & Forwarding Agents, Third Party Logistics Management and re-exports
* Analysing procurement data for identifying opportunities of increasing profits, reducing costs, avoiding losses and improving company bottom line performance.
* Managing logistics functions by negotiating with transporters, shippers and agents for cost effective transporting solutions
* Assessing overall supply chain from factory to consumer focusing on regional & country logistics network infrastructure to design innovative solutions, reducing operational costs & improving delivery times while maintaining high service levels
* Strategically planning & managing logistics, warehouse, transportation & customer services while monitoring compliance with laws, regulations and ISO requirements
* Driving organisational change process, restructuring procurement organisation, introducing Commodity Management Group & redefining roles and responsibilities to improve operational performance

**Agility Logistics Private Ltd., Bangalore, India as Territory Manager****Key Result Areas:*** Managed logistics operations for 2 big States of South India – Karnataka & Andhra Pradesh
* Spearheaded Business Operations with the team size of 25 members with warehouse space of 500, 000sq.ft.
* Prepared the SOP (Standard Operating Procedure) for warehouse operations
* Played a key role in Approval Authority for pricing, warehouse selection and finalization, ser vice level agreement and project implementation
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|  **May’10-Aug16****Jun’08-Apr’10** |
| Previous Experience Jun’04-Apr’08Jun’00-Apr’04Jun’97-Apr’00Jun’92-Apr’97Jun’85-Aug’92Certifications | New Wave Computing Private Ltd. (IBM Distributor), Bangalore as Head-Operations Redington India Ltd., Bangalore, India as Logistics ManagerCMS Computers Pvt. Ltd., Chennai, India as Facility Manager(South India Operations)Al Rashid & Al Omran Group - Riyadh, KSA as Operations ExecutiveReliance Industries Ltd., Mumbai, India as Operations Assistant * Certified Logistics & Supply Chain Manager from Knowledge & Human Development, Dubai (KHDA) in 2013
* Certification in Professional Purchasing Manager from Knowledge & Human Development, Dubai ((KHDA) in 2013
* ISO9000-2000 Version – Indian Register Quality System, Chennai, India
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| Academic Details | * Post Graduate Diploma in Computer Management from Mumbai University, Mumbai in 1990 - 1990
* BA from Madurai Kamaraj University, Madurai in 1985 - 1985

**Other Courses:*** Diploma in Logistics & Supply Chain Manager/ Purchasing Manager from American Institute of Business & Management, Norcross, Georgia, US in 2013
* Logistics & Distribution Management from National Institute of Industrial Engineering, Mumbai, India in 2004
* Managerial Skills for Technical Personnel from National Institute of Industrial Engineering, Mumbai, India in 2002
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| Skill Set | ThinkerCommunicatorPlannerCollaboratorChange Agent |