**Name: Emile**

**Visa: Tourist**

**Address: AL Nada. Dubai**

**Nationality: Cameroon**

**DOB: 5-09-1986**

**Email:** **emile.313440@2freemail.com**

**Title: Sales Asistance**

**An accomplished professional with extensive expertise in a broad suite of operations especially in business development, sales, marketing, business support and strategic planning of Retail and Wholesale Management, particularly in UAE and GCC countries. Proven track record as a visionary with awareness of multiple industry domains to facilitate development and implementation of strategies targeting market share and customer growth; proficient at full business-unit management with reputation for leading teams towards peak performance; seeking a challenging position to drive realization of business targets with adept management of organizational diversity, while maintaining a firm focus on assured bottom line gains and distinguished company performance. Executive Milestones: • In-House Training Department: Selected by the executive management in Hamsho Group of Companies to establish and PERSONAL SUMMARY**

**WORK EXPERIENCE**

**Retail Department Store – Buea Mall. Cameroon**

**SALESMAN/REPRESENTATIVEJan 2013- March 2016**

**Working in a retail environment providing exceptional customer service and demonstrating product knowledge to maximize sales.Responsible for greeting customers with a smile and creating a friendly, welcoming atmosphere and providing them with detailed merchandise information and advice.**

**Duties:**

**- Providing information to customers to help them select the best products.**

**- Take cash from customers and process transactions accurately & efficiently.**

**- Keeping up-to-date with all current promotions within the store.**

**- Identifying customers who need assistance on the shop floor.**

**- Operating the till and accurately counting and reconciling the till float.**

**- Making sure the store is clean, tidy and safe at all times.**

**-Identifying sales opportunities & trends & highlighting these to Sales Managers.**

**- Working as part of a team and assisting colleagues when necessary.**

**- Taking delivery of stock from suppliers or warehouse and storing appropriately.**

**KEY SKILLS AND COMPETENCIES**

 **- Having a friendly & professional manner.**

**- Aware of brand marketing, pricing and positioning.**

**- A proactive and passionate attitude towards sales.**

**- Have the ability to listen to the customers needs.**

**- Immaculate presentation, always well smartly dressed.**

**ACADEMIC QUALIFICATIONS**

**-HND, Marketing . University of Yaoundé Cameroon (2010-2012)**

**-BA. Business Administration. University of Buea .Cameroon (2008-2011)**

**-GCE, A-Level Government Bilingual High School, Bamenda .Cameroon (2001-2008)**

**AREAS OF EXPERTISE**

**-Customer care &service,Brand marketing-Dealing with customer complaints,**

**-Query resolution,Stockingmerchandise,Commercial awareness-Sales**

**Technical Skills**

**-MS WorExcel,Outlook,PowerPoint,Excellent spelling and grammar skills,Organizational and planning skills,Communication skills**

**OTHERS**

**Drivings license**