**D A N I E L**

S A L E S E X E C U T I V E | I N S U R A N C E S A L E S

An **Insurance professional with more than 7 years** of varied experience in divisions like **general, medical, and motor insurance.** With my varied experiences in **IT and sales, I am** actively **seeking an** **opportunity as an Insurance consultant, Insurance coordinator, Banking, Insurance operations and Insurance sales**.

**E X P E R I E N C E**

**S A L E S E X E C U T I V E**

D U B A I , U A E | 2 0 1 8 – P R E S E NT General Insurance **|** Medical Insurance

**Seek out new clients and develop clientele** by networkingto find new customers and generate lists of prospective clients.



**Confer with clients** to obtain and provide information whenclaims are made on a policy.



**Sell both medical and general type of insurance policies to businesses and individuals** on behalf of insurancecompanies.



**Customise insurance programs** to suit individualcustomers, often covering a variety of risks.



**Explain features, advantages and disadvantages of various policies** to promote sale of insurance plans. **Calculate premiums** and establish payment method.



**S A L E S E X E C U T I V E**

D U B A I , U A E | 2 0 1 7 – 2 0 1 8

General Insurance **|** Medical Insurance

**Under deputation to Noor Takaful Insurance ,**



handing customer service including insurance-

mainly **medical insurance through online portals over a**

**period of 4 months**.

**Acquire new clients**, build and **maintain ongoing relationships** with existing clients.



**Developed new collaborations with Amer Centers** andrelated business setups.



**Foreseeing clients' insurance needs**, and advising them on the



best possible solutions to their insurance problems.

**Organising and following up** various client inquiries.



**C O N T A C T**



**E m a i l :** [Daniel-316208@2freemail.com](mailto:Daniel-316208@2freemail.com)

**N a t i o n a l i t y : I n d i a n**

**V i s a S t a t u s : E m p l o y m e n t V i s a**

**P R O F E S S I O N A L S K I L L S**

**C | C + + | H T M L**

**W i n d o w s X P | W i n d o w s 7 | W i n d o w s 8**

**M i c r o s o f t O f f i c e**

**T a l l y**

**D e s k t o p S u p p o r t -**

**W L A N | L A N**

**A d o b e P h o t o s h o p**

**A d o b e I n D e s i g n**

**A d o b e I l l u s t r a t o r**

**S Q L S e r v e r ' 1 4**

**. N e t | A S P d e v e l o p e r**

**P E R S O N A L D E T A I L S**

D a t e o f B i r t h : 1 7 J u n e 1 9 9 1

M a r i t a l s t a t u s : S i n g l e

L a n g u a g e K n o w n :

E n g l i s h | M a l a y a l a m

**E X P E R I E N C E** (continuation)

**I N S U R A N C E A D V I S O R**

I N D I A | 2 0 1 2 – 2 0 1 6

Life Insurance | Medical Insurance

**Develop marketing strategies** to highlight products topotential customers in a given geographic area.



**Provide various types of insurance policies** to businesses andindividuals.



**Attend meetings, seminars, and programs** to learn about newproducts and services, learn new skills, and receive technical assistance in developing new accounts.



**Building and maintaining business relationships** withclients.



**A C A D E M I C H I S T O R Y**

**Master of Business**

**Administration (Marketing)**

**| 2 0 1 4 - 2 0 1 6**

RABINDRANATH TAGORE, I N D I A

**B a c h e l o r s o f C o m p u t e r**

**S c i e n c e | 2 0 1 1 - 2 0 1 4**

M G U N I V E R S I T Y , I N D I A