[**Fahem.323900@2freemail.com**](mailto:Fahem.323900@2freemail.com)

**Sales Engineer**

**EDUCATION**

**2011-2014 Certificate of English studies**, level 08 (B2.2), center for intensive language education at the University of Bejaia.

**2009-2013 Bachelor in Business Administration, specialized**: Sales Engineer, at Higher International Management Institute, Paris Graduate School of Management PGSM-PARIS France.

**2007** **High School Diploma** in Economy Management

**WORK EXPERIENCE**

**Porting company of Bejaia (EPB),** (June 2012- December 2012) engineer within the Marketing department.

* Developed viable and relevant business model to reach new markets; boosted sales centers in distance markets
* Session of formation on the elements of analysis about a file of sponsoring and advertising insertion.
* Put pursuant to the calendar of passage in the directions of the EPB to evaluate the means of customer relationship management (CRM) and their exploitation.

**TRAINING**

* 07/ 2103 : Drafting and administrative correspondence
* 03/ 2013 Creation of the Websites statics and dynamics
* 01/ 2013: General knowledge test of French level B2, in the international center of teaching studies.
* 10/ 2011 : Management of the Databases (Access)
* 03/ 2011 : Business English, level : B2
* 04/ 2010 : Business management
* 07/ 2009 : Driving licence, Category : Light
* 04/ 2009: Initiation and Office automation (Word 2003, Excel 2003 and Windows XP)
* 07/ 2007 : Member of scientific and cultural Association (scientists) University of Bejaia

**COMPUTER/TECHNICAL SKILLS**

* **System:** Windows (XP, VISTA, SEVEN), Linux.
* **Development :** Data bases (Access)
* Creation of the Websites statics and dynamics

**LANGUAGES**

* **French*:*** fluent
* **Arabic:** fluent
* **English*:*** fluent

**AFFILIATIONS**

Member, scientific and cultural Association (scientists), University of Bejaia