***Objective***

Seeking a position at multinational pharmaceutical company with career growth potential where my skills, acquired expertise, creative talent and commitment to excellence will be fully utilized.

***Education***

**2011-2016 German University in Cairo, Egypt**

Bachelor of Science in Pharmacy, Faculty of

Pharmacy and Biotechnology

## 2009-2011 El Rowad College School, Cairo, Egypt

IGCSE

***Personal Information***

* Birth date : 30 April, 1993
* Nationality : Egyptian
* Marital Status : Single.
* Languages : Arabic / English
* A valid Residency visa at UAE, I present now in Cairo, Egypt, and I will be in Dubai, UAE on 24th December 2016.

***Work Experience***

#### July 2016- Present Vezeeta, Egypt

**Title:**

Vezeeta specialist

**Responsibilities:**

* As Vezeeta is a MENA leader in Healthcare IT platforms aimed to automate the booking world of doctors, Veezeta specialist acts as a contact between the company and its existing and potential clients with the aim of increasing Vezeeta network of doctors.
* Maintaining and developing relationships with existing customers in person and via telephone calls and emails.
* Arrange and execute meetings with potential clients.
* Present the company vision and mission to clients, explain terms of the contract and holds contracts.
* Listen to clients’ requirements and feedback and try to solve problems in executing the contracts.
* Work as part of team.

**Nov. 2015-March 2016**  **Rawan Ashraf Pharmacy, El Rehab, Cairo, Egypt.**

**Title:**

Pharmacist

**Responsibilities:**

* Processing prescriptions, dispensing medication**,** and **Communicate with prescribers** when a prescription order is unclear or need to confirm the dosage and formulation.

### **Ensure patients' safety**.

* Ordering and selling medicines and other stock.
* Training and managing staff.
* Meeting medical representatives.
* Managing budgets and keeping statistical and financial records.
* Preparing publicity materials and displays.
* Marketing services.
* Deal with insurance companies.

***Training***

## Internship at GlaxoSmithKline, Egypt, July 2014.

The internship took place in GSK’s marketing department over the course of 2 weeks.

***Courses***

* Human Resources, **American university in Cairo,** current.
* Principles of marketing, **American university in Cairo,** 2016.
* Professional selling skills, **American university in Cairo,** 2016.
* Consumer behavior, **American university in Cairo,** 2016.

***Conferences***

* 19th Annual Congress of the Egyptian Pharmaceutical Student Federation (EPS), Nov. 2014
* 13th Annual Symposium of the Egyptian Pharmaceutical Student Federation (EPSF), April, 2014

***Skills***

* Arabic mother tongue
* Fluent English
* Basic German
* Team working
* Good communication skills
* Good Microsoft skills