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**DAVID**

**Email :** [**david.328418@2freemail.com**](mailto:david.328418@2freemail.com)

**Date of birth : 31/12/1989**

**Nationality : Nigerian**

**Post Applied for Sales Executive**

**CAREER OBJECTIVE:**

An ambitious, highly motivated and energetic sales executive with excellent marketing and business development skills Experience of managing sales and merchandising for established retail outlets franchises and international brands A results orientated professional with a proven ability to get results, generate revenue, improve service as well as reduce costs.

**PERSONAL SKILLS:**

* To find new customers.
* To negotiate deals and delivery dates.
* Excellent communication skill.
* Sincere and Honest.
* Understanding and helpful nature.
* Ability to work in minimum supervision.

**PROFESSIONAL EXPERIENCE:**

* **Safety/Security Officer**

Emrill Service LLC Dubai U.A.E. since Feb. **2013 till date**

**Safety/Security Officer**

Al Karama Shopping Complex (Al Wasl Properties)

* [**Shoprite**](http://www.businesslist.com.ng/company/252888/green-world-international)**, Lagos, Nigeria 2011 - 2012**

Sales Executive

* Assists in the implementation of company marketing plans as needed.
* Responsible for sourcing and developing client relationships and referrals.
* Maintain contact with all clients in the market area to ensure high levels of Client Satisfaction.
* Demonstrate ability to interact and cooperate with all company employees.
* Maintain professional internal and external relationships that meet company core values.
* Greet customers as they enter and offer assistance
* Accompany customers to required aisles
* Provide advice on different products
* Assist customers in making selections
* Demonstrate product features to facilitate decision making
* Communicating new products to potential clients
* Must act as a bridge between the company and its current market and future markets
* [**Asksus-ng Business Support Services**](http://www.businesslist.com.ng/company/255727/asksus-ng-business-support-services)**, Nigeria 2009 – 2010**

Sales & Marketing Executive

* Keeping merchandise orderly and neat in appearance
* Handling customer’s complaints in a professional and diplomatic way
* Setting up promotional displays
* Organizing promotional events
* Provide advice on different products
* Assist customers in making selections
* Demonstrate product features to facilitate decision making
* [**SwitchNg Ventures Ltd**](http://www.businesslist.com.ng/company/253517/switchng-ventures-ltd)**., Nigeria 2007 – 2008**

Sales & Marketing Executive

* Writing detailed sales forecast report for senior company managers
* Display efficiency in gathering market and customer info to enable negotiations regarding variations in prices, delivery and customer specifications to their managers
* Review their own performance and aim at exceeding their targets
* Record sales and order [information](http://www.jobawareness.com/chief-information-officer.asp) and report the same to the sales department
* Provide accurate feedback on future buying trends to their respective employers

**EDUCATION QUALIFICATION:**

* Lagos State Polytechnic Isolo, Nigeria **1997 - 1999**

Business Administration

* West Africa Examination Council [WAEC] 2005
* Cardinal Computer Learning Centre **2012**

**INTERNATIONAL CERTIFICATES OBTAINED:**

**(BHARAT SEVAK SAMAJ) 2015**

**BSS-- DIPLOMA INDUSTRIAL SAFETY (DIS)**

**(GREEN WORLD GROUP UAE)**

**Valid UAE Driving License**

**OTHERS:**

* Department of protective system...(DPS) DUBAI POLICE TRAINING **2013**
* Medic First Aid International (Proclad Academy) **2014**
* Fire warden certificate (Proclad Academy)

**DECLARATION:**

I certify that the above are true and correct to the best of my knowledge and ability. If given a chance to serve you. I assure you that I will execute my duties for the total satisfaction of my superiors.