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**VIPUL**

**VIPUL.329860@2freemail.com**

**Client Servicing Executive**

**CLIENT SERVICING EXECUTIVE-KEY ACCOUNT MANAGEMENT PROFILE:**

A mid-level Executive with a career Experience of more than 2 and half years in the Internet/E-commerce industry. Managing and organizing the various technical product/project assignments in an efficient way. My career goal is to obtain a good job in a dynamic organization with an optimistic outlook, where my professional skills are enhanced and new ideas are appreciated.

**EDUCATION**

* Degree: Post Graduate Program in Planning and Management-Marketing

Institute: IBS Business School- ICFAI University, Mumbai, India, 2014

Score: 6.34 C.G.P.A.

* Degree: Bachelors in Business Management (International Business)

Institute: MITSOM College- University of Pune, India, 2012

Percentage: 58%

* Higher Secondary Certificate (H.S.C.)-University of Mumbai, India.

Institute: K.P.B. Hinduja College of Commerce, 2009

Percentage: 53%

* Secondary School Certificate(S.S.C.)-University of Mumbai-Maharashtra Board

School: St. Mary’s High School, 2007

Percentage: 66%

**AREAS OF EXPERTISE**:

* B2C, B2B & B2W online internet platforms and Technical features, functions.
* Banner and offer write-ups upload through technical support team.
* Handling client specific project plans, Invoices, Agreements.

**EXPERIENCE**

* **Infibeam Incorporation Ltd. (infibeam.com)** (July’15- Dec’16)

Client Servicing Executive

Headed online ticketing procedure of theme and amusement parks of brands

Like EsselWorld, Della Adventure and Resorts, Snowworld, Adlabs Imagica and

Pranaam guest services at Mumbai International Airport, India.

Worked towards updating the B2C website content, B2B cross selling, user

Interface testing, quality check, B2W API integration, Documentation,

Agreement Proceedings, client discussions, etc.

**Successfully launched in the 1st year at**

**Infibeam.**

* **Flipkart India Pvt. Ltd. (flipkart.com)** (April’14-June’15)

Seller On-boarding Consultant

Conduct one-to-one and classroom training towards sellers registered on

Flipkart seller portal. Train them about the various tab features, catalogue

Products, image guidelines, etc. & make their accounts live on flipkart.

**Completed the product listings assignment of 15000 assorted styles of**

**Shopper’s Stop Ltd. to make their fashion apparels and clothing**

**Collection live on flipkart.com**