

**SARIAT**

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**Objective:** To become an achiever in sales

**PROFESSIONAL SYNOPSIS**

* Acquired an experience of **2 years** in sales, cashier and Marketing
* A self-starter with entrepreneurial management skills having around **2 years** of qualitative experience in sales and marketing department in the Nigeria markets.
* An excellent planner with proven abilities in accelerating growth, generating customer loyalty levels and serving Retail and corporate sector customers effectively.

**KEY STRENGTHS**

* Ability to envision creative sales strengths and programmers, then follow thoroughly on the details to ensure successful implementation.
* Adapt at opening new accounts with challenging customers in fast paced environments.
* Able to make rapid assessments and quickly revise tactics to ensure progress and good achievement.
* Ability to perform well on both independent contributor and team member

**AREAS OF EXPERTISE & EXPOSURE**

**Sales & Service Operations**

* Drive sales initiatives and for strategic market positioning and ensuring the increase in sales growth
* Identify and explore new markets and tap profitable business opportunities for business development.

**Client Servicing /Relationship Management**

* Businesses prospecting of complete range of products.
* Designing and conducting pre-sales presentations to prospective clients.
* Devise strategies through effective customer centric services for retention of clients.
* Build a harmonious relationship with bulk consumers and corporate accounts

**CAREER HIGHLIGHTS**

**August 2015 – December 2016**

**Organization : Access Bank Plc.**

**Department : Retail and Marketing**

**Designation : Sales Officer.**

* Maintaining relationships with existing customers through regular visits.
* Ensure high level of consumer satisfaction by building and maintaining good relationship with potential customers.
* Verifying the documents and submitting with 100% success ratio.
* Initiate and close deals.

*Notable Contributions*

* Achieved the targets in all months.
* Achieved the sales in diversified products (**personal loans and credit cards)**

**December 2012 – March 2013**

**Organization :** **Integris Medical Diagnostic Centre**

**Designation : Trainee**

**Responsibilities**

* I assisted in ensuring proper management of the laboratory reagents and accessories.
* I assisted in ensuring patients medical examination results are handled and kept confidential at all times.
* I assisted in ensuring a clean and sterile environment in the laboratory.

**Achievement**

* Gained valuable practical and insightful experience while working.
* Gained working method and techniques in handling laboratory equipment.
* Understood the right working altitudes, as well as understanding the workplace safety and professional expectation.
* Gained experienced in filing and updating records.

**May 2009– Dec 2011**

**Organization : M&T Pharmaceutical stores**

**Department : Sales**

**Designation : Sales Officer**

* Converting sales through face to face sales negotiation with Medical practitioners, Hospitals and clinics.
* Managing the key accounts and analysing the sales through pharmacies.

*Notable Contributions*

* Achievement

**ACADEMIC CREDENTIALS**

Bachelor of Science August 2014. Lagos State University, Ojo, Nigeria.

B.Sc. Biochemistry

**PERSONAL DETAILS**

***Date of Birth : 22- AUG-1988***

***Nationality : Nigerian***

***Marital Status : Single***

***Gender : Female***

***Visa Status : Three (3) Months visit Visa***

**References furnished up on request**