**AIYAZ**

**AIYAZ.331373@2freemail.com**

–––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––



**Languages Known: -**

* **English**
* **Hindi**

**CAREER OBJECTIVE**

To apply my specialized knowledge & skills in a challenging position whereby my interest and talent can be utilized and developed, in order to benefit the company and assist in my career development within the organization and to seek a job that gives me a chance to express myself.

**Executive Summary**

Worked in Snehanjali as sales executive.

Organization : **SNEHANJALI**

Nature of Business: sales

Duration : FEB 2015 to Till Date.

Designation : **Sales Representative**

**Job Profile : SALES REPRESNTATIVE S**

* Customer services on receptions & on phone calls.
* Sales of laptops ,Tv’s & Cell phones
* Allocates tasks accordingly amongst team members for smooth operation of company in absences of team leader.
* Ensure all systems are clean and ready for demo to customers.
* Monitor new products which will be of great help for the company & great use for the customers.
* Helping other co-workers in their work and motivating them.
* Handle staff question, complaints, and issue and take corrective measure to resolve it which leads to excellence and experience.

***Interests:***

**Music, Traveling, Sports & Games.**

–––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––

**Job Profile 2: SALES REPRESNTATIVE**

* Sales of laptops, computers & computer parts .
* Taking care of all equipment in absence of seniors.
* Handling cash counter.
* Repairs of pcs & laptops.

**Executive Summary**

Worked As Sales Representative in

Sunil Shopping Center

Organization : **Sunil Shopping Center**

Nature of Business : Sales of Computers & Laptops

Duration : Feb 2014 to Jan 2015

Designation : **Sales Representative**

–––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––

**Interpersonal Skills :**

* I am a very responsible and confident individual. I believe a lot in myself and my abilities. I have good sense of communication and command over the English language. I can easily adjust in any environment, hence making a good team person. I am a fast learner, thus making it enjoyable to learn new concepts and system of work.
* I am extremely ambitious. Upon learning the insights of my team including its strengths, weaknesses and other aspects, I can also prove to be a worthy leader. Being mature and understanding I also keep the useful ability to counsel people and hence can prove to be a solution provider in crisis situations given the relevant information for the situation. On being guided initially, I can prove to be an asset to any organization

**Academic Qualification:**

* SSC Passed in 2008 at Bombay Cambridge School
* HSC Passed in 2011 at M.k shanghvi Collage
* T.Y.BCOM Passed in 2014 at M.k shanghvi Collage

–––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––––

**Functional Skills:**

* Good communication skills
* Helping the customer to choose which products suits him best
* Giving complete knowledge of product in a manner they can understand (in simple language)

 **Unique Quality:**

* **Excellent communication.**
* **Good presentation and excellent personal organization.**
* **Comfort with Shifts.**

**Declaration:**

I declare that the information whatsoever have been provided in above CV is true and accurate of the best of my knowledge. I hope you will consider my application and give me an opportunity to serve under your kind control.