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| **MOHEMMED** **MOHEMMED.331791@2freemail.com** |  |

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Experienced and dedicated **Banking Advisor** eager to resume full-time banking / customer relation career. Offer a proven track record of commended performance of Banking advisor and business development, with a passion towards the sales and marketing profession and an unwavering commitment to optimize the mutual benefits of the organization, customers and self.

**Key Skills & Competencies**

- Exceptional customer service skills - Business prospecting

- Analytical problem solver - Key relationship management

- Proficient salesperson - Careful in documentation

- Strong presentation skills - Persuasive communicator

- Revenue Optimizer - Energetic & Friendly

**Professional Summary**

* Remarkable contribution towards building and maintaining the customers’ strength & satisfaction.
* Advised the organization on ways for providing quality and prompt banking services to clients
* Presented the most suitable investment plans to different levels of the customers’ with optimum rate of returns on their investments.
* Advise the customers the benefits of the products as offered by the bank as well as the third party offered products and customize to their requirements.
* Help the customers to prepare the proper documentation and KYC forms.
* Extent hands to the clients to get their claims released at the soonest.
* Address the clients’ inquiries to help their financial planning and recommend from various investment options.
* Capable of achieving the targets within deadlines.
* Maintaining HNI client relationship and NRI client support.
* Active participation in bank daily activities, meetings and bank digitalization support.
* Maintaining and updating registers.

**Experience - 3 Years**

Organization : Federal Bank, India.

Tenure : 01 July 2013 to 30 Nov 2016

Position : Banking Advisor

**Educational Qualification**

B. Com with CA from University of Calicut, India - 2016.

**Computer Skills**

Hardware & Networking, Graphic designing, Microsoft office.

**Activities & Hobbies**

Sports activities Basic Computer knowledge.

**Personal Profile**

Age & Date of Birth : 22 Years - 22 Apr 1995

Nationality : Indian

Religion : Islam

Marital Status : Single

Languages Known : English & Malayalam

Visa Status : Visit Visa

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