* **<Ahmed.332304@2freemail.com>**

***AHMED ABD EL MAWGOUD EL SHERBINY IBRAHIM***

***Personal Data***:

* **Date of Birth** : July 30th, 1988.
* **Military Services**: Exempted.
* **Driving License**: Saudi and Egyptian valid.
* **Marital status**: Married.

***Objectives*** : Seeking a Job as ***Key account Specialist / Product specialist.***

***Education***  :- ***Bachelor*** of Pharmaceutical Sciences

***Faculty of pharmacy****,* ***Mansoura University***, July **2010.**

***Working Experience* :**

* ***Coloplast .***

(Multinational Danish Company)

**Time:** January, 2015 –December 2016,

**Job title:** ***Key account Specialist ,*** *(Medical devices)****.***

**Responsibilities:** responsible of management of sales of key accounts of **Delta Region and Alexandria** , representing company solutions to health care professionals .*(Wound care , Incontinence Care and Ostomy Care )*

* ***SPIMACO KSA .***

**Time:** January 2013 – December 2014.

**Job title**: ***Medical Representative.***

**Responsibilities**: responsible of promotion of ***CVS*** and ***Diabetes*** *line*s products in Jeddah City, KSA.

* ***Boehringer Ingelheim.***

**Time:** September 2011 – December 2012.

**Job title**: ***Medical Representative.***

**Responsibilities**: responsible for ***CNS*** and ***Respiratory*** line in Dakahlia . Egypt.

* ***Novartis Consumer Health .***

**Time:** September 2010 – July 2011.

**Job title**: ***Medical Representative.***

**Responsibilities**: Working as ***Medical Representative***, responsible for OTC line in Dakahlia. Egypt

***Training Courses*:**

* Basic and advanced selling skills by ***Novartis Pharma***
* Advanced selling skills by **Boehringer Ingelheim** .
* Professional negotiation skills by **Boehringer Ingelheim**
* Professional presentatin skills by **Boehringer Ingelheim**
* Advanced CRM by **Spimaco KSA .**
* Sales Excellence by **Coloplast .**
* Tender management by **Coloplast .**

***Computer Skills*: M.S Office :** Excellent .

***Language*: English** : Very good in reading , Speaking and Writing.

***All References Are Furnished Upon Request***