 **Arsalan**

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**OBJECTIVE:**

My Immediate career goal is to work with reputable organization having congenial working environment and where challenging opportunities are available to contribute towards the development of organization. Also I strive to ensure that a high degree of relationship is maintained between staff and colleagues.

**CAREER HIGHLIGHTS:**

* **Sharaf DG (August 2015 – August 2017)**

UAE

Sharaf Group comprises of over 60 operating companies in more than 6 business sectors. Sharaf DG deals in electronics & Operating 23 Stores in UAE.

**Role:** **Sales Executive in Electronics** **Department at Alain Mall.**

**Responsibilities**:

* Assist Customers & provide best solution as per his requirement.
* Achieving Daily /Monthly Targets which were assigned.
* Planogram Implementation & Display assortment along with correct prices.
* Department merchandising , PI count, Reconciliation, Stock report (Stock in Stock out)
* Achieved Margin drivers targets i.e. Extended Warranty, Accessories & other services which will increase profitability of store.

**Achievements:**

* Highest Achiever of Value & Extended Warranty.
* Continuously Achieved Performance Link Allowance (PLA).
* Best Salesman Award for Summer Gitex-2017.

**EDUCATION:**

* **DAE :** Mechanical and Instrumental Technology From Pakswiss

Training Center LAHORE (PCSIR)-2010

* **SSC :** Board of Secondary Education Karachi (First Division)-2006

**OTHER SKILLS:**

* Can work on MS OFFICE.
* Sufficient knowledge of AUTOCAD 2007 2D Drawings.

**EXTRA CURRICULAR ACTIVITIES:**

* Cricket, Football, snooker, web browsing, Games

**LANGUAGES:**

* English, Urdu, Punjabi, Hindi

**PERSONAL DETAILS:**

* **DOB:** 4-Dec-1989