**Resume**

**OgheneogagaIkenna(B.Pharm)**

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* ***(Sustainable Development Planning and Research, Project design and Management, Inclusive Finance, Livelihoods and Business Development, Grassroot Advocacy, Development Training and Capacity Building Consultant)***

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| 1. **BACKGROUND** |

**Okoro, OgheneogagaIkenna** hails from EjemekwuruCommunity, in Oguta Local Government Area of Imo State, South-East Nigeria. He holds a Bachelor of Pharmacy **(B.pharm**) degree with a **distinction** in Pharmaceutical Chemistry and has undergone several trainings by Multinational Companies pharmaceutical companies. Ikenna has 5 years post graduation experience both in the Hospital Pharmacy Practice and the Pharmaceutical Industry. His adaptation is well encouraging, as has over the years gathered work experience from the eastern, western, southern and Northern part of Nigeria.He is also a pharmaceutical business development service professional with over 4 years’ experience working in both the Public and Private health sector.

Ikenna has a sound pharmacological and disease knowledge HIV/AIDS and TB . While working with the Federal Medical Centre, Asaba,Delta State, Ikenna was the second in-command in the Public Health Pharmacy Department (Heart to Hearth Pharmacy Unit). He tended to both HIV/AIDS and TB patients. He was involved with counseling, prescription filling (HAART and DOTS). He equally ensured adequate and consistent stocking of the Public Health Pharmacy sub-store.

Other areas of expertise are MSMEs development; project design and management; organizational assessment and organizational development; needs and capacity assessment; development training and capacity building; theoretical and practical participatory monitoring and evaluation of sustainable health development initiatives at different levels. In addition, he possesses a good track record in evaluation and identification of viable health facilities that qualify for donor and government support and development. He has accumulated expertise in developing data collection tools for health facilities that capture Stock Status, supply and distribution of a wide range of medicineswhich include Anti-malariaMedicines; with Multinational context particularly within GlaxoSmithKline Pharmaceuticals.

Further, he has expertise in building tri-sector partnerships and multi-party collaborations; relationship building, community and stakeholder engagement, donor engagement and grants management; community sensitization and mobilization. He currently provides technical advice and services to various clients drawn from private sector at all levels, local communities, the organized private sector, local and international multinational health and pharmaceutical companies especially technical advice on supply-chain management and logistics for health and pharmaceutical products.

Finally, he is hardworking, result-oriented and a highly resourceful team player. He has excellent communication, leadership, organizational, negotiating, facilitating, reporting, presentation, interdisciplinary and interpersonal skills. He has a superb documentation/reporting skill, he equally is an excellent territory manager.He currently resides in Uyo, the capital of AkwaIbom State.

1. **CURRENT AND PAST POSITIONS HELD**

**Medical Representative and Portfolio Developement Manager (Anti-Malaria &CardioVascular Drugs);** August, 2013 to Date

GlaxoSmithKline Pharmaceuticals Nigeria Ltd.,

***Achievement/Responsibilities***

1. *Facilitated the growth of GSK's anti malaria brand (COLART)-artemether + Lumefantrine- within Akwa Ibom and neighboring states.*
2. *Grew my territory business by 79% over the past 2 years.*

*3. Worked with a sales team to develop strategies to approach potential customers and garner sales.*

*4. Maintained a computer database to record all sales.*

*5. Keep detailed records of all contacts, both potential and existing.*

*6. Deliver market research to healthcare professionals.*

*7. Host speaker programs for doctors to come in and discuss healthcare issues.*

*8. Give presentations to doctors and staff.*

*9. Managed my products level at the deport, to reduce the occurrence of Stock-out.*

**Pharmacist**; October 2012 to July, 2013

Federal Medical Centre Gussau (FMCG)

*FMCG, tertiary health care facility, Located in the North -Western region of Nigeria.*

***Primary Responsibilities***

1. *Was the unit Head ,HIV/AIDS & TB pharmacy.*
2. *Ensuring medicines were stored appropriately and securely;*
3. *Liaised with other medical staff on problems patients may experience when taking their medicine*
4. *Was involved in the enlightment and education of newly diagnosed HIV patient.*
5. *Provided counseling for HIV patients on the proper use of the Highly Active Anti Retroviral Therapy (HAART), personal hygiene, zero-spread of the disease, building of self moral and confidence e.t.c.*
6. *Dispensed HIV medications for the Prevention of Mother-To-Child Transmission (PMTCT) in pregnant women and mothers.*
7. *Routine stock level monitoring and requisition using the Stock Requisition Voucher (SRV) as-and-when required.*
8. *Carried out monthly stock inventory and reporting.*
9. *Carried out monthly activity reports.*

***Secondary Responsibilities***

*1. supervising the work of less experienced and less qualified staff;*

*2. I was involved in teaching, both within the pharmacy department and in other areas of the hospital.*

*3. Participated in ward rounds, followed up on the recovery processes of the patients in the wards.*

**Pharmacist**; November 2011 to October 2012

General Hospital Oro; Kwara State .

*General Hospital Oro, is Located in Kwara State. Low and middle income earners make up around 90% of the populace in Oro.*

***Primary Responsibilities***

1. *Single handedly manned the pharmacy department in the centre, as there had not been a pharmacist in the hospital for six (6) years , until my arrival.*
2. *I reestablished the pharmacy department Of the centre, with support from the Head of Pharmaceutical Services, Ministry of Health Ilorin.*
3. *I worked hand in hand with the State Ministry of Health, situated in the state capital, Ilorin; in ensuring adequate supply of medicines and other medical supplies.*
4. *I was saddled with the responsibility of educating the rural dwellers on the proper use of the Long Lasting Insecticide Treated Nets (LLITN), promoted by the State Ministry of Health with support from the Society for Family Health (SFH) for the prevention of Malaria and the distribution of these nets.*
5. *I engaged and supervised the distribution of free anti-malaria drugs from the State Ministry of Health .*

***Secondary Responsibilities***

1. *Management and validation of stock to ensure consistency in stock supplies through fortnightly and monthly stock taking of supplies.*
2. *Patients follow up to ensure appropriate and consistent use of the Nets.*

**Pharmacist**; October 2010, to September 2011

Federal Medical Centre,Asaba, Delta State.

***Primary Responsibilities***

1. *Worked in the Pharmacy Main Store. Bridged the gap between the various sub stores and the main store.*
2. *Monitored stock level the main store, ensured that the stock level for all items as recorded both on the tally cards, and in the computer data base, match the physical stock.*
3. *I was involved with the receipt of supplies from drug companies and other suppliers alike.*
4. *Carried out monthly inventory taking and reporting.*
5. *Equally worked at the Public Health Department of the Institution, where I engaged in counseling of HIV/AIDS patients, assessment and filling of their prescription.*

***Secondary Responsibilities***

*1. Filling prescriptions and following up on prescriptions for patients in the Accident &Emergency Unit (A&E) as well as those admitted in the wards.*

1. **EDUCATIONAL AND RELEVANT QUALIFICATIONS**

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| **Date (From)** | **Date (to)** | **Course/ Degree** | **Institution** |
| 2004 | Date | Bachelor Degree in Pharmacy (B.pharm) | University of Nigeria Nsukka |
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1. **SUMMARY OF MAJOR SKILLS AND COMPETENCES**

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| **S/n** | **Areas of Competence** | **Level of Competence** |
|  | Communication Skiills | Excellent |
| 2 | Record Keeping | Excellent |
| 3 | Sustainable Community Development | Excellent |
| 4 | Statistics | Excellent |
| 5 | Baseline Studies/Survey/Socio-economic Mapping | Excellent |
| 6 | Community Needs Assessment | Excellent |
| 7 | Programme Design, Planning, Management, M &E Skills | Excellent |
| 8 | Relationship Building; Donor Engagement and Grants Management | Excellent |
| 9 | Community engagement – community sensitization and mobilization | Excellent |
| 10 | Report Writing Skills | Excellent |
| 11 | Facilitation, Presentation, Communication, Negotiation, and Networking Skills | Excellent |

1. **LANGUAGES – WRITTEN AND SPOKEN**

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| **S/n** | **Language** | **Written (level of fluency)** | | **Spoken (level of fluency)** |
| 1. | English | Excellent | | Excellent |
| 2. | Urhobo | Excellent | | Excellent |
| 3 | Yoruba | Fair | | Good |
| 4 | Hausa | Excellent | | Excellent |
| 1. **COMPUTER SKILLS** | | | | |
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| **S/n** | **Areas** | | **level of Competence** | |
| 1. | Microsoft Word | | Excellent | |
| 2. | Microsoft Excel | | Excellent | |
| 3. | Microsoft PowerPoint | | Excellent | |
| 4 | Statistical Package for Social Scientist SPSS | | Good | |