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| **Saquib** Email: saquib.333582@2freemail.com  |

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**CURRICULAM VIATE**

**Visa Status: - Visit Visa**

Career Objective:

 **Aspire to be a successful management professional by understanding work culture and enhance professional and personal growth**.

Educational Qualifications:

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| * **MBA (MASTER OF BUSINESS ADMINISTRATION): Mahatma Gandhi University, Meghalaya (2013-15)**
* **BBA (Bachelor of Business Administration):Madras university, Chennai(2009-12)**
* **Higher Secondary: NIOS Board(2009)**
* **Secondary: CBSE Board(2006)**

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| ***Professional Experience:*** |  |

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|  **( 5thJanuary 2016- 15thJuly 2016)****Last position held at the time of living: (“BSO” Branch sales officer**)***Roles & Responsibilities****:** **Dealing with all multi Bank products like “CASA, Demat, credit card, All types of loans”**
* **Ensure deliverance of useful and productive services to the customers**.

***Key Learning’s :**** ***Created new contacts and leads.***
* ***Created trustful relation with customers with positive attitude.***
* ***Identify potential clients through cold calling and walk-in***

**Religare Health Insurance(15thJanuary 2015 – 30th Nov 2015)** |  |

**Last Position held at time of leaving : (Sales Manager)*****Roles & Responsibilities:*** * **Dealing with Health products through bank channel.**
* **Ensure deliverance of Quality, Service, Cleanliness &Value to customer**

***Key Learning’s :**** **Created good relation with customers with positive attitude.**
* **Cold calling to arrange meeting with potential customers to prospects for new business.**
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Summer Internship Project:

**WIZARD INFO SOLUTION PVT LTD** (5th May, 2014 – 25th July, 2014)

***Project Title*: - Consumer buying behavior towards different newly develop products (software’s) like ERP, WSI & others software’s**.

***Project Synopsis*: -Selling of the software in the market according to their requirement and Order given by them which they need for their organizations**.

Other Projects/ Training:

* **Worked for Vodafone BPO services for 4 months in 2012**
* **Industrial visits in PARLE AGRO LTD Rajasthan Plant, YAKULT PVT LTD Sonipath HARYANA, BISLERI INTERNATIONAL PVT New Delhi.**

Co-Curricular /Extra-Curricular Activities:

* **Represented school as SPORTS CAPTAIN and SECRATARY (2005-06)**
* **Participated and Won inter school cricket league competition (2004-05)**
* **Organised collage cultural meet (SPANDHAN) (2013-14)**

Core Competencies:

* **Adaptable**
* **Flexible**
* **Positive attitude**
* **Responsable and hard working**
* **Loyal towards works**

Personal Information:

**Date of Birth : 03-12-1990**

**Nationality : Indian**

**Religion : Islam**

**Gender : Male**

**Marital Status : Single**

**Passport Details : / Valid Up to 23/09/2025**

**Languages known : English, Urdu, Hindi**

**I hereby decleare that all the above mentioned facts are true and correct to the best of my knowledge and belief.**

**DATE :**

**PLACE :Dubaï SIGNATURE**