**CV No 2009088**

**Anwar Zahid**

**PROFESSIONAL SYNOPSIS**

* **Over 25 years of experience** in the field of Branch Operations, Logistics & inventory management, marketing & sales, management of sales teams, channel partners, retail outlets & Customer Service Delivery.
* Currently associated with **Volkswagen** as **Branch Manager** at **Haldwani.**
* Acquired proficiency in driving sales of Passenger / Commercial Vehicle, logistics, inventory management & after sales support.
* Handling functions related to Sales, Logistics, Inventory management, channel management, distribution network development and adopting innovative local promotional strategies.

**ORGANIZATIONAL HIGHLIGHTS**

Feb’14 – till Date **Branch Manager**

Apr’ 12 - Jan’14 **AKC Alliance (Authorized Dealer of Ashok Leyland Ltd.)** as **Branch Manager** at Bareily.

Jul’ 10 - Mar’ 12 **Amit Autowheels Pvt. Ltd (TATA Dealership of Commercial Vehicles)** as **Branch Manager** at Haldwani.

July’ 06 - June’ 10 **Commercial Motors, (TATA Dealership of Commercial Vehicles)** as **Branch Manager** at Haldwani.

Mar’ 04 to Jun’ 06 **Kuber Khadyan Pvt. Ltd**. as **Asst. Manager (Sales)** at Meerut.

June, 97 to Feb’ 04 **Metro Tyres Ltd.** (Appliance Division) as **Asst. Branch Manager** at Allahabad.

Oct’ 95 to May’ 97 **Polar International Ltd**. As **Sales Officer** at Varanasi.

Oct’ 91 to Sep’ 95 **Geep Industrial Syndicate Ltd.** as **District Supervisor (Sales)** at Baroda (Gujrat) & Ajmer (Rajasthan).

***The Focus Areas to be highlighted:***

* ***Business Development, Sales, Logistics, Channel Management, Retail Operations, Sales Promotion, Customer Service Delivery, Team Handling.***

**JOB PROFILE**

**Feb’14 to till date:**

Worked as **Branch Manager**

Job Profile : Responsible for branch operations including sales of Passengers Vehicle through sales person, Logistics & inventory management, Handling after sales support, financial implications (including cash & credit monitoring), customer service, marketing & promotional activities

**Apr’12 to Jan’14:**

Worked with **AKC Alliance, Bareilly (Authorized Dealer of Ashok Leyland Ltd.)** as **Branch Manager**

Job Profile : Responsible for branch operations including sales of Commercial Vehicle through sales person, Logistics & inventory management, Handling after sales support, financial implications (including cash & credit monitoring), customer service, marketing & promotional activities

**Jul’10 to Mar’12:**

Worked with **Amit Autowheels Pvt. Ltd.** Haldwani (TATA Dealership of Commercial Vehicles) as **Branch Manager.**

Job Profile : Responsible for branch operations including sales of Commercial Vehicle through sales person, Logistics & inventory management, Handling after sales support, financial implications (including cash & credit monitoring), customer service, marketing & promotional activities

**July’06 to June’10:**

Worked with **Commercial Motors, (TATA Dealership of Commercial Vehicles) Haldwani** as **Branch Manager.**

Job Profile : Responsible for branch operations including sales of Commercial Vehicle through sales person, Logistics & inventory management, Handling after sales support, financial implications (including cash & credit monitoring), customer service, marketing & promotional activities

**Mar’04 to Jun’06:**

Worked with **Kuber Khadyan Pvt. Ltd., New Delhi** as **Asst. Manager (Sales)**

Headquarter: Meerut

District Covered: Gautam Budh Nagar, JP Nagar, Meerut, Ghaziabad,

Bulandshahar, Aligarh, Bijnor, Muzaffar Nagar, Saharanpur, Baghpat, Udham Singh Nagar, Nainital, bageshwar, Champawat, Pithoragarh, Almora

Job Profile: Handling C&F, Super – Stockiest network, supervising team of sales person, managing stock inventory, sales & collection, handling marketing & promotional activities.

**Mar’97 to Feb’04:**

Worked with **Metro Tyres Ltd. (Appliance Division)** as **Asst. Branch Manager.**

Headquarter: Allahabad

District Covered: Partapgarh, Mirzapur, Sonebhadra, Fatehpur, Banda, Hamirpur, Sultanpur.

Job Profile: Handling dealer network, supervising team of sales person, managing logistics & stock inventory, sales & collection after sales service.

**Oct’95 to May’97:**

Worked with **Polar International Ltd. As Sales Officer**

Headquarter: Varanasi

District Covered: Deoria, Padrauna, Maharajganj, Basti, Gonda, Bahraich, Gorakhpur, Sidharth Nagar

Job Profile: Handling dealer network, supervising team of sales person, managing logistics & stock inventory, sales & collection after sales service, handling promotional activities.

**Oct’91 to Sep’95:**

Worked with **Geep Industrial Syndicate Ltd. Allahabd**as **District Supervisor (Sales)&**Covered two states

Head Quarter: Baroda (Gujrat)

Districts Covered: Kheda, Punchmahal, Bharuch, Mehsana, Banaskantha, Kutch

Head Quarter: Ajmer (Rajasthan)

Districts covered: Nagaur, Bhilwara

Job Profile: Thrust on retailing, handling distributors, their salesman, merchandising, sales & collection

**EDUCATIONAL HIGHLIGHTS**

* 10+2 from U.P. Board, Allahabad, 1987
* 10th from U.P. Board, Allahabad, 1985
* B.A. from University of Allahabad, 1990

**IT SKILLS**

Operating System: Windows, MS Office, Internet

**PERSONAL DETAILS**

Father’s Name: Zahid Hussain

Date of Birth : 21st Dec’ 1965

Marital Status: Married

Language Known: English, Hindi, Urdu

Visa Status : Visit Visa

**PLACE:**

**DATE: (ANWAR ZAHID)**

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| **Anwar Zahid – CV No 2009088**Whatsapp +971504753686To interview this candidate, please send your company name, vacancy, and salary offered details along with this or other CV Reference Numbers that you may have short listed from <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php> addressing to HR Consultant on email: cvcontacts@gulfjobseekers.comWe will contact the candidate first to ensure their availability for your job and send you the quotation for our HR Consulting Fees.  |