

Contact HR Consultant for CV No: 334948

E-mail: [response@gulfjobseekers.com](mailto:response@gulfjobseekers.com)

Website: <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php>

**CAREER OBJECTIVE**

To work in a firm with a professional work driven environment where I can utilize and apply my knowledge, skills which would enable me as a fresh graduate to grow while fulfilling organizational goals.

B**ASIC ACADEMIC CREDENTIALS**

**BACHELOR OF CHEMICAL ENGINEERING .**

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| --- | --- | --- | --- | --- | --- | --- |
| **Graduation: BE (CHEMICAL) Graduating year and month - JUNE, 2014** | | | | | | |
| **Semester** | **SGPA** | **Year of Passing** |  | **Semester** | **SGPA** | **Year of Passing** |
| **I** | 7.66 | **2011** | **V** | 8.15 | **2013** |
| **II** | 8.0 | **2011** | **VI** | 7.84 | **2013** |
| **III** | 7.84 | **2012** | **VII** | 7.7 | **2014** |
| **IV** | 7.64 | **2012** | **VIII** | 8.34 | **2014** |

**CGPA (Up to VII semester) = 7.81**

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| --- | --- | --- | --- |
| **Qualification** | **Board/University** | **Year** | **Percentage** |
| XII | Aditya Birla Public School (CBSE, Malkhed, Gulbarga) | 2010 | 69.6% |
| X | Aditya Birla Public School (CBSE, Malkhed, Gulbarga) | 2008 | 79.2% |

**EXPERIENTIAL LEARNING (INTERNSHIP PROGRAM)**

* **Company Name :-**  Karnataka Soaps and Detergents limited
* **Project Title :-Saponification.**
* **Duration :-** one Months (12th July ’13 to 11th Aug ’13)

**PROJECTS REPORT**

* **Reinforced Brick making and testing**
* **Production of UREA from Ammonium Carbamate.**

**CAREER SUMMARY**

* Working with Nalashaa as Business development executive and Opportunistic since 2015, result-driven inside sales representative and analyst with a solid record of achieving and exceeding monthly sales targets.
* Supervised established client accounts – contacted clients regularly to establish effective working relationships; maintained relationships with the company’s customers.
* Proven track record of success having successfully launched several new lines through networking of strong, established industry relationships. Expand customer base by following up prospective client leads.
* Executed Product and Segment Marketing activity to generate market interest through teaching, surveys, projects and campaigns.
* Extensive experience in research area towards generating leads for the organization.
* Strong and wide knowledge in chemical engineering concepts.
* Expertise in Microsoft Office Word, Microsoft Office Excel, Microsoft Office Power Point.

**CO-/EXTRA –CURRICULAR ACTIVITIE**

* Executive Member of sport Committee in ABPS.
* Executive Member of Event Organizing Committee in MSRIT.
* Participated in Zonal Level Volley Ball for ABPS

**INTERPERSONAL SKILL**

* Ability to work independently and in a team environment.
* Excellent communication and interpersonal skills.
* Strong in reconciling problems and resolve conflict.
* Ability to rapidly build relationship and set up trust.

**PERSONAL DETAILS**

* **Date of Birth :-** 1st April 1993
* **Language Known :-** English , Kannada, Hindi & Telugu
* **Marital Status :-** Single
* **Nationality :-** Indian
* **Interest & Hobbies :-** Internet browsing , Swimming, badminton and reading novel