“I am passionate about getting results and thrive on market challenges, Irrespective of how large or small**”**

**Target Market**:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Sales & Marketing Manager

Area Manager

Brand Manager

**Qualifications** :

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BSc. Calicut University India

BBA Sikkim University India

Dip. Professional Secretary

ICS USA

**Career Summery**

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**Sales & Marketing Manager Aesthetic & Cosmetic 2014 till date**

Area Manager 2011 to 2014

**Aesthetic & Cosmetic 2014 till date**

**Brand Manager 2000 to 2011**

Pharmaceutical Products

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P.O. Box: 120184 Dubai, UAE.

**Professional over view**

A strategic leader with a progressive carrier of 25 + years. Providing the vision and direction needed to achieve accelerated and sustained growth whist decreasing cost. Strong exposure to UAE Skincare, Cosmetic and Aesthetic markets.

**Key Skills :**

* Vision strategy and Execution
* Product portfolio Management
* Aggressive Market growth
* Market/Trend analysis
* Business development strategy
* Staff development and leadership

**Employment History:**

**Sales & Marketing Manager**

**RAK 2014 April till date**

Sales & Marketing manager for aesthetic products such as fillers botulin, mesotherapy and other skin care products.

**Area Manager**

**AK Internal LLC 2011 Nov to 2014 April**

Marketing in-charge for the fillers, Meso therapy and other cosmetic products.

**Brand Manager**

**Medica Trading LLC. Dubai 2000 to 2011**

Strategy formulations – Target, Projections and formulating plans for achieving targets.

Expansion through new market and product development.

Responsible for leading the sales team in execution of the agreed sales strategy, to achieve company tasked sales targets, ensuring the long term profitability of all sales territories and key accounts within the sales channels. Seek out the new customer sales opportunities, while maintaining excellent relationships with existing clients

**Sales Executive/Sales Coordinator**

**Al Shabak Gen.trading LLC. Dubai – 1997 - 2000**

Visits hospitals to meet with doctors. Responsible for selling and marketing of medical products, skin care products and supplies.

Presented ideas to customers and convinced them to patronize the company’s products.

Ensured that customers are satisfied with the company’s product and services.

**Executive Secretary**

Al Rajhi & Sons company Saudi Arabia **1988 - 1996**

Executive Secretary for Sales and Marketing.

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| **Sada Kapparath – 2009796**  To interview this candidate, please send your company name, vacancy, and salary offered details along with this or other CV Reference Numbers that you may have short listed from <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php>  addressing to HR Consultant on email: [cvcontacts@gulfjobseekers.com](mailto:cvcontacts@gulfjobseekers.com)  We will contact the candidate first to ensure their availability for your job  and send you the quotation for our HR Consulting Fees. |