

FARRUKH

**Email:** [**farrukh.335199@2freemail.com**](mailto:farrukh.335199@2freemail.com)

**Date of birth:** 19/04/1989

**Nationality:** Uzbek

 Burjuman, Dubai, UAE  

**OBJECTIVE** To obtain a position in the industry which will enable me to use my strong organizational

skills, educational background, previous experience, extensive knowledge and ability to collaborate with people.

**EDUCATION Bachelor of Business Administration** Degree in Business Studies, Cardiff Metropolitan University 2012-2016 Malaysia and more than 1.5 years of experience in sales & marketing field

**EXPERIENCE** –Malaysia. **Dec 2015- Apr 2016**

Industrial Trainee

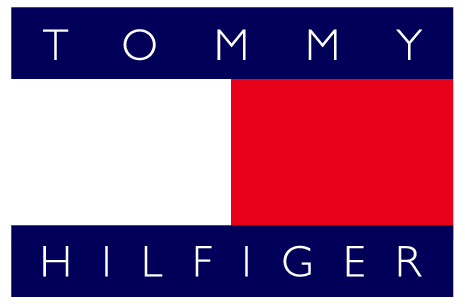
* Worked in Energy Management Department at Sales Division
* Assisted Sales Team on quotation and daily sales activities
* Liaised with Commercial Team on managing sales documents (purchase order, offer letter etc.)
* Liaised with BSS Team on order process (ordering, delivery, invoicing to customers etc.)



**Sales Assistant**

*“***DIESEL –** *BERJAYA TIMES SQUARE, Kuala Lumpur, MY* **2014Mar–2015 Oct**

* Greeted every customer with a smile, friendly conversation, and offered of assistance to enhance customer experience and buying opportunities.
* Assisted customers with trying on items, finding appropriate sizes, and completing purchases
* Suggested accessories and matching clothes to increase purchases.
* Inquired about buying experience, item preferences and future purchases
* Handled customer complaints professionally, in line with the company policies
* Signed customers up for marketing lists and informed of upcoming promotions or customer events.
* Updated customers’ database accurately by entering their details on the POS system

**Sales Associate**

**TOMMY HILFIGER***”” – PAVILION Mall, Kuala Lumpur, MY* **2012Oct–2014 Feb**

* Presented flattering items based on customer preferences.
* Answered questions regarding items and promotions.
* Used consultative sales approach to successfully build relationships with high‐end buyers.
* Monitored trends and provided information to customers to maximize purchases.
* Used consultative sales approach to successfully build relationships with high‐end buyers.
* Checked stock levels daily and sent stock request to distribution center to maintain necessary stock level.

# Languages

**Mother tongue:** Uzbek

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Listening** | **Reading** | **Writing** | **Speaking** |
| English | **Fluent** | **Fluent** | **Fluent** | **Fluent** |
| Russian Arabic | **Fluent** | **Fluent** | **Fluent** | **Fluent** |
| Arabic | **Basic** | **Basic** | **Good** | **Basic** |

**COMPUTER**

**SKILLS** Familiar with MS Word, Excel Adobe Photoshop, Sony Vegas Pro

**PERSONAL** ► Highly motivated to achieve work objectives

► Ability to work well under stress

► Dedicated, focused, and diligent

**INTERESTS:** Languages, Golf, and Family activities