

**RAHUL Curriculum Vitae**



**MARKETING | SALES |CUSTOMER SERVICE| MANAGEMENT|**

**Email:**

**RAHUL.335549@2freemail.com**

**Nationality**

Indian

**Languages**

English, Malayalam, Tamil and Hindi (Fluent)



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**MARKETING | SALES |CUSTOMER SERVICE| MANAGEMENT|ADMINISTRATION**

**Professional Profile**

**Ambitiously seeking to apply my skills in a challenging a dynamic environment and to be a part of the team that wants to “make the difference “as well as driven by the “will to succeed”**

**In today’s highly competitive world and fast-paced market, organization needs strong and dynamic professionals to meet ever-changing business goals. Throughout my professional career, I have successfully managed to be proactive, open minded and forward looking with persistence and purpose. I am a value driven professional and believe in the maximum application of my multifaceted experience to deliver consistent result.**

**I am certain I can contribute this level of performance to your organization, and I invite you to consider my experience.**

**Professional snapshot**

* A Result Oriented professional with experience in customer service, sales and Marketing.
* Abilities in coordinating with customers for running successful business operations and experience of improving procedure and service standards for business excellence.
* Skilled in ensuring delivery of high quality services to support customer’s business needs & achieving contact customer satisfaction from all operation.
* Prudent, disciplinary & self-Motivated with excellent interpersonal, communication & organizational skills with ability in sales and customer relationship.
* Proficient at maintaining cordial relationship with client, ensuring quality and service norms to achieving satisfaction and retention.
* Proven track record in achieving target, multi-tasking and ability to deliver quality work even under stress with team.

**Work Experience**

**RIVOLI GROUP. | 2011- Present**

As **Senior sales associate [was awarded “best shop in charge” in 2016]**

**Major Responsibilities:**

* Responsible for all aspects of stores.
* Meeting sales target for the shop and brand.
* Networking with prospective customers for incremental business.
* Creating & Maintaining customer’s relationships, high standards in customer service, effectively handling customer complaints.
* Ensuring high standards of visual merchandising, stores presentation and upkeep.
* Managing stocks in the location and minimizing loss of inventory.
* Marinating awareness of market trends, monitoring local competitors and customer.
* Managing and motivating the sales team to ensure increased sales & efficiency.
* Ensuring team is well presented and in full uniform always in the shop.
* Communicating and upholding all company policies, rules and procedures.
* Ensuring proper cash management at the stores.
* Preparing monthly reports, as required by the management.
* Coordinating with mall management.

**COUNTRY CLUB INTERNATIONAL LLC. | FEB 2011-SEP 2011**

As **Direct marketing executive**

**Major Responsibilities:**

* Achieving sale targets
* Preparing monthly sale reports
* Periodical collection of data through promotions and venues
* Fixing meetings and Cold calls with prospective clients
* Customer relationship management

 **MAX NEWYORK LIFE INSURANCE COMPANY LTD** **| DEC 2009– NOV 2010**

As **Associate sales manager [was awarded a certificate for “Highest Cheque Collection”] Major Responsibilities:**

* Recruit and training sales advisors
* Managing and motivating the team
* Organize team meetings
* Generating business revenue and achieving yearly targets.

  **COUNTRY CLUB INDIA LTD**.**| MAY 2006– DEC 2009**

As **Team leader Major Responsibilities:**

* Achieving sale targets through executives
* Preparing monthly sale reports
* Periodical collection of data through promotions and venues
* Fixing meetings and Cold calls with prospective clients
* Customer relationship management.

 **SIGNET ID SOLUTIONS PVT LTD | JUN 2004– MAR 2006**

As **Service technician /sales executive Major Responsibilities:**

* Technical servicing for thermal printers and barcode scanners & CCTV camera installation.
* Product demonstration
* Generate business through customer reference and cold calling
* Preparing monthly sales report & customer complaints report

**Education & Credentials**

2000-2001 Secondary school leaving certificate (52 %)

 Santha higher secondary school, Thrissur, Kerala

2001-2004 Diploma in electronics & telecommunication (56%)

 Engineers Training Centre

**Academic Achievement**

* Participated in State Level **“SCHOOL YOUTH FESTIVAL & SPORTS “**

**I T Skills**

* MS Office, Windows and Internet research

**Personal Details**

Date of Birth : 15th April 1986

Address : Abu Dhabi, UAE

Sex : male

Marital status : Married

Visa status : Employment

**Drivers License**

Date of Expiry : 02-12-2023

Place of Issue : Abu Dhabi

**Declaration**

I hereby declare that all information furnished above to the best of my knowledge and can be supported by evidence if necessary.