MOHIT

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## Summary

* Currently working as **Senior** **Manager – ERP/SAP Solution** at PepsiCo India Holding Pvt. Ltd. My role entails me to drive implementations, initiatives and change request. Lead physical and virtual cross functional teams of internal and/or external resources. Responsible for governance of the finance solution for AMENA Sector.
* A **Master in Business Administration** majoring in Finance, having 10 years of industry experience. I have garnered business knowledge out of working for clients in diverse industry sectors such as Food & Beverages, Consumer Goods, Oil and Gas, Steel, Textile, Paper, Public Sector Undertaking, and Telecom.
* Proficiency in designing business solutions; provide continuous process improvement to facilitate business change and growth. Vendor Management; Client Relationship; People Management;
* I have delivered and managed delivery of End to End Implementation, Roll-out, Business Re-engineering Project, SAP ECC Upgrade and Development / Support projects. It includes exposure from Project Preparation, Project Management, Liaising with various Stakeholders (Project Sponsor, Steering Committee, Users, Cross Functional & Technical teams) modelling of Business processes and Blue print designing, Configuration, Integration with other modules, writing Functional Specifications. Experienced in strategizing post go live activities and SAP support and sustain methodologies.

## Recognition

* **‘PepsiCo BIS Excellence Award'** for business solution at PepsiCo, Aug 2013
* **‘IBM GBS Harvest Award’** for successful New GL Migration, Dec 2010
* **‘Thanks Award’** for PepsiCo Business Process Re-engineering Project, Jan 2010
* **‘Pat on Back’** Award for providing a business solution for Jindal Implementation, Jan 2009
* **‘Pat on Back’** Awardfor contribution to the project for Telstra, June 2008

## Work Experience

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| **Organization** | **Designation** | **Duration** |
| PepsiCo India Holding Pvt. Ltd. | Senior Manager | (08/2014) – Till Date |
| Accenture Services Pvt. Ltd. | Associate Manager | (02/2014) – (07/2014) |
| IBM India Pvt. Ltd. | Business Design Consultant | (10/2009) – (01/2014) |
| Satyam Computers Services Ltd. | SAP FICO Consultant | (06/2007) – (09/2009) |
| Ambience Leasing Ltd. | Executive | (06/2004) – (05/2005) |

## Professional Snapshot

* **Project Management:** Project Planning and Project Governance Structure Creation; Managing stakeholder expectations; Ensuring Solution Integrity and reporting for the project; Managing the Project Financials and ensuring Cost case was adhered to without compromising on deliverables; Managing Risks and Issues
* **Business Process Design / Re-engineering:** Worked along with business to garner knowledge about the current business process, design business process flows and suggest improvements in existing processes.
* **Financial Accounting and Controlling: Accounts Receivable** – Credit Management, Order to Cash Process, Export processing, Logistics execution, D&A management; **Accounts Payable** – Procure to pay process, Imports, Subcontracting, A&M management; **Banking –** Forex Management,Bill of exchange**,** Bank Reconciliation; **Asset** – Capex management; **Project System** – Investment management, Budgetary Control; **Controlling** **–** Actual Costing.
* **Financial and Management Reporting:** I have worked with business for delivering reports to help perform analysis and report KPI for top management. Balance Sheet, Profit and Loss, Ageing reports, Tax Reporting, Operating Cash Flow Reports, Brand profitability reporting.

## Profile

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| **S. No** | **Project / Company Name** | **Duration** | **Type of Industry** | **Role or Responsibility** | **Position** |
| 1 | **PepsiCo AMENA** | 09/2014 - Till date | Food and Beverage | **2016:** Delivered SAP Implementation for Pakistan Evolution Project.  Delivered change for Tax legislation initiative for Egypt.  Lead Concur application roll-out across AMENA.  **2015:** Delivered SAP Implementation for MEA Quaker Project.  Managed and delivered finance change initiatives.  Drive implementations, initiatives and change request. Lead physical and virtual cross functional teams of internal and/or external resources. Responsible for governance of the finance solution for AMENA Sector. | Senior Manager |
| 2 | **Trident Group** | 01/2014 - 08/2014 | Paper / Towel | Project involved implementation of SAP ERP Package for the company | Project Lead |
| 3 | **Apollo Tyre South Africa** | 08/2013 - 12/2013 | Tyre | The project involved creating a separate legal entity in SAP and ensure the legal and management reporting | Project Manager |
| 4 | **Pepsico India Support Manager** | 08/2013 – 07/2014 | Food and Beverage | Responsible for managing delivery of sustain and support for Pepsico India. | Project Manager |
| 5 | **PepsiCo India Upgrade** | 04/2013 – 07/2013 | Food and Beverage | The project involved SAP upgrade from R/3 4.7 to ECC 6 Ehp 6. The reporting was done through BI and there were lot interfaces for banking, demand planning and sales | Project Lead |
| 6 | **PepsiCo Controlling Restructuring** | 07/2012 – 03/2013 | Food and Beverage | PepsiCo India has been using SAP system since 1998. The main business requirement was to view profitability across all PepsiCo beverage brands. The project involved restructuring of Product Costing and Profitability Analysis. | Project Manager |
| 7 | **PepsiCo Thailand Beverages** | 03/2012 – 06/2012 | Food and Beverage | The project was a rollout of SAP PIRT model for Thailand Beverages. The business model involved both company owned manufacturing and franchisee based manufacturing processes. Thailand Beverage would be the first Thai entity on PIRT and therefore the project required localization of business process. The project would help streamline the business process across the region. | Project Lead |
| 8 | **PepsiCo Dubai Rollout** | 11/2011 – 02/2012 | Food and Beverage | The project is a rollout of SAP PIRT model for Dubai and Saudi Arabia Corporate office. The corporate office is not involved in any sale activity. The project would help streamline the business process across the region. | Finance Lead |
| 9 | **Shell Downstream One Global SAP India Rollout** | 10/2010 – 10/2011 | Oil | The project was a Shell global SAP rollout in India. The project will help standardize the process across all Shell Location. | Finance Lead |
| 10 | **Great Eastern Energy Corporation Ltd.** | 12/2010 – 03/2011 | Gas | Project involved implementation of SAP ERP Package for the company. | Finance Lead |
| 11 | **Eureka Forbes Limited** | 03/2010 – 10/2010 | Consumer Goods | The underlying objective of the project was to help and guide the client prepare for IFRS requirements. New GL migration was first such step in the roadmap. There were 8 Company Codes that productive in SAP environment with 175 Profit Centers, 830 Business Areas and 6 Segments. | Finance Lead |
| 12 | **PepsiCo Business Process Re-engineering** | 10/2009 – 02/2010 | Food and Beverage | The organization was undergoing structural change, the main objective of the project was to understand the existing business process and suggest improvements in the same and reducing the amount manual intervention required in processing. It also involved working on developments and training of new users of the process as part of the structural change. | Finance Lead |
| 13 | **SPMCIL Implementation Project (Pardaksh)** | 02/2009 – 09/2009 | Public Sector Undertaking | Project involved implementation of SAP ERP Package for the company | Finance Consultant |
| 14 | **Jindal ACPL Implementation Project** | 07/2008 – 01/2009 | Steel | Project involved implementation of SAP ERP Package for the company | Finance Consultant |
| 15 | **SAP TELSAP Audit Logging D&B** | 03/2008 – 06/2008 | Telecom | Responsible for offshore support and delivery | Finance Consultant |
| 16 | **Saint Gobain Abrasives Support, Roll-out implementation** | 10/2007 – 02/2008 | Chemical | Responsible for offshore support and delivery | Finance Consultant |

## Education

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| **Degree** | **University / School** | **Year of Passing** |
| MBA (Finance) | Amity University, Uttar Pradesh | 2007 |
| BIS (Hons.) | Guru Gobind Singh Indraprastha University, Delhi | 2004 |
| HSC /12th | Father Agnel School, Delhi | 2000 |
| SSC / 10th | Father Agnel School, Delhi | 1998 |

## Strengths

* One of my key strengths is my communication skills which help work very well with all kinds of people in a team and harness skills to achieve the preset goals.
* I have the zeal and curiosity to learn new things and adapt to changes.
* There is a sense of enthusiasm to accept responsibility entrusted upon and the determination to excel at any task undertaken.
* A good sense of direction, along with sincerity in approach.
* Strong interpersonal skills - leadership, training, liaison and motivation.