**SALES CV**

**NDAWULA**

[**NDAWULA.335995@2freemail.com**](mailto:NDAWULA.335995@2freemail.com)

**OBJECTIVE**

A marketing professional having more than 6 years of experience in both retail and wholesale business field, a highly motivated and creative individual, my career aspiration is to contribute the best of my services in the field of **SALES MAN.** Utilize the knowledge, communication skills and efforts to work effectively in an organization. Be a responsible team player, making significant contributions to the success of the organization goals and strategic directions

**SUMMARY OF QUALIFICATIONS**

* Negotiation skills.
* Complaint management.
* Sales co-ordination.
* Coordination with associates & suppliers.
* Independent communication handling required for the organization.
* Good communication skills.
* Leadership qualities.
* Result oriented working.
* Working under pressure.
* Optimization of organizational goals.

**HISTORY OF EXPERIENCE**

**Organization:** SSEBAGALA & SONS ELECTRICAL CENTRE Uganda Ltd  
**Period:** 2014-2016  
**Post Holding:** Sales Man and sales assistant  
**Responsibilities:**   
Welcomed customers with a smile as they entered into premises.  
• Was Proactive in asking customer how they can be assisted  
• provided customers with product information that they needed.  
• Escorted customers to the correct aisles.  
• Explained product features and warranty agreements to customers.  
• Demonstrated the working of a product when required  
• provided information on the daily deals and promotions  
• Ensured that all products are well stocked and are easy to reach  
• Assisted customers by taking down products that may not be easy to reach

• provided information regarding each product and any discount offers associated with it

**Organization:** SHOPRITE SUPERMARKET Uganda Ltd  
**Period:** 2011-2013  
**Post Held:** Sales Man

**Responsibilities:**

* Welcoming the Customer & visitors.
* Bring customer satisfaction by knowing their desires.
* Customer handling.
* Attending customer requirement and do their needful.
* Performing as a cashier and monitoring cash flow daily sales.
* Reporting periodically day activities the sales performance.
* Delivering goods to the customers.
* Negotiating the terms of sales agreement and closing sales.
* Establishing effective business contacts

**EDUCATION**

* High school certificate.

**Computer Skills**

* Hands on working knowledge in MS Office suite.
* Working Knowledge of Act, Sales.

**PERSONAL DETAILS**

**Date of Birth:** 13 FEB 1984  
**Languages known:** English.

Referees available upon request