**CURRICULAM VITAE**

**Professional objective:**

To work in a professional and complete atmosphere that enable me to cope with emerging trends and technologies to widen the spectrum of my knowledge and achieve professional satisfaction and growth by effective contribution to meet the organisation goals. Motivated to succeed with the desire to tackle challenging problems

**Professional Summary:**

* High level of computer hardware knowledge with understanding of standard hardware issues.
* Good Organised territory sales experience. Proven track record of implementing excellent sales programs to exceed company goals.
* Organised salesman with good experience in inside and outside sales. Innovative and attentive to details with outstanding follow-through.
* Outside sales representative skilled in building relationships negotiating and closing sales.
* Talented sales professional effectively multi-tasks and balances customer needs with company demands. Efficiently builds loyalty and long-term relationships with customers, while consistently reaching sales target.

**Professional strengths:**

* Possess excellent verbal and written communication skills.
* Possess good management and organisational skills.
* Possess excellent knowledge of computer products.
* Installation of operating systems.
* Installation of computer software and hardware.
* Possess good presentation and negotiation skills.
* Ability to handle multiple task and team leadership cheerful and energetic.
* Ability to built good raport with customers.
* Perfect attendance record with high business negotiation.
* Goal oriented and excellent time management order processing.
* Excellent Ms office proficient and dedicated team player.

**Work experience:**

**Date** : 04/may/2013 **to** 08/December/2015

**Company** :

**Position** : Sales Executive

**Responsibilities include**:

* Recognize the need of the consumer and provide detailed information to the consumer about the technical specification of the computer hardware and software offered by the company
* Handling the tasks of selling computer hardware as well as peripherals to corporate sector and dealers
* Responsible for preparing monthly sales report and send it to the manager
* Assist with the company helpline and takes orders over the phone and in person
* Worked as both sales executive and cashier depending upon the needs of the company

**DATE :** 15/April/2016 to 05/December/2016

**Company** **:** KUN HYUNDAI

**Position :** Sales Executive

**Responsibilities include**:

* Assist management with strategic planning and human resource
* Responsible for preparing monthly sales report and send it to manager
* Investigating on the models of the rival organisations
* Promoting sales in exhibitions
* Give advice for the best suitable car for the consumer depending upon the range of financial aspects of the consumer

**Education profile:**

**Technical qualification:**

**Declaration:**

I hereby declare that the above information provided in true accordingly to my knowledge.

**(MOHAMMED FAZAL)**

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| **Mohammed Fazal – CV No 2017002**  To interview this candidate, please send your company name, vacancy and salary offered details along with this or other CV Reference Numbers that you may have short listed from  <http://www.gulfjobseeker.com/employer/cvdatabasepaid.php>  addressing to HR Consultant on [cvcontacts@gulfjobseekers.com](mailto:cvcontacts@gulfjobseekers.com)  We will contact the candidates to ensure their availability for your vacancy and send you our service HR Consulting Fees quotation for your approval. Whatsapp +971504753686  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |