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| **Kamel** |  |

[Kamel.336281@2freemail.com](mailto:Kamel.336281@2freemail.com)

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|  | **Manager Store, Department Head** |
| Skills | Managerial, Organizational, Storekeeper, Customer service, Management and Animation of Income statements, Made increase his teams, **Trilingual**: French: bilingual, English: professional, Arab: fluent |
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| Experience | Décathlon, Antibes  **October 2014 – July 2016**  **Department Head Hiking Universe**     * Animation of a team of 16 collaborators * Management and animation of an income statement ( 8,5 millions Euros) * Creation and Animation of Trade * Seasonal adaptability * Recruitment of the teams, evaluation and follow-up of the skills * Competitive intelligence   **Masjid Al-Futtaim, Carrefour Qatar, Doha**  **March 2012 – September 2013**  **Section Manager FMCG (Fast Moving Consumer Goods): Grocery**   * Animation of a team of 20 collaborators * Négociation with supplier about the business : fees, promotions,… * Création and animation of commercial operations * Management and animation of an income statement * Evaluation and follow-up of the skills * Follow-up and animation of the standards hygienes in connection with the autorities of the state   Auchan, Kremlin Bicêtre - Melun  **October 2005 – March 2012**  **Section Manager DPH/Grocery**   * Animation of a team of 20 collaborators * Animation of an income statement ( 28 Millions d’euros ) * Creation and Animation of Trade and commercial events * Creation of the commercial project for a new store’s opening * Competitive intelligence * Recruitment |
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| Knowledge | ISIFA, Issy-les-Moulineaux, 2005   * Master Marketing-Négociation |
| Reward and gratitude | * Professional evolution on managment position * Succes of an opening of new store |