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| **Kamel**  |  |

Kamel.336281@2freemail.com

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|  | **Manager Store, Department Head** |
| Skills | Managerial, Organizational, Storekeeper, Customer service, Management and Animation of Income statements, Made increase his teams, **Trilingual**: French: bilingual, English: professional, Arab: fluent |
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| Experience | Décathlon, Antibes**October 2014 – July 2016****Department Head Hiking Universe** * Animation of a team of 16 collaborators
* Management and animation of an income statement ( 8,5 millions Euros)
* Creation and Animation of Trade
* Seasonal adaptability
* Recruitment of the teams, evaluation and follow-up of the skills
* Competitive intelligence

**Masjid Al-Futtaim, Carrefour Qatar, Doha****March 2012 – September 2013****Section Manager FMCG (Fast Moving Consumer Goods): Grocery*** Animation of a team of 20 collaborators
* Négociation with supplier about the business : fees, promotions,…
* Création and animation of commercial operations
* Management and animation of an income statement
* Evaluation and follow-up of the skills
* Follow-up and animation of the standards hygienes in connection with the autorities of the state

Auchan, Kremlin Bicêtre - Melun**October 2005 – March 2012****Section Manager DPH/Grocery** * Animation of a team of 20 collaborators
* Animation of an income statement ( 28 Millions d’euros )
* Creation and Animation of Trade and commercial events
* Creation of the commercial project for a new store’s opening
* Competitive intelligence
* Recruitment
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| Knowledge | ISIFA, Issy-les-Moulineaux, 2005* Master Marketing-Négociation
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| Reward and gratitude | * Professional evolution on managment position
* Succes of an opening of new store
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