

CURRICULUM VITAE

# **MOHAMED**

# **MOHAMED.336322@2freemail.com**

**Sales Executive (Electronics)**

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**Applying for the post of Sales Executive & Marketing Field**

**OBJECTIVE**

A dynamic self motivated professional having 7 years of UAE experience seeking the challenging position where I will get a chance to utilize my knowledge and my experience.

**SUMMARY SKILLS**

* Profound experience in electronics merchandising and selling consumer electronics products.
* In-depth knowledge of effective problem-solving to resolve any electronics consumers concerns.
* Self-motivated and the ability to work with little and no supervision
* Proficient with electronic register.
* Ability to gain a working knowledge of merchandise system (key tickets, and track inventory)

**Academic Profile:**

* **Bachelor of Computer Science in BHARATHIDASAN UNIVERSITY**.(with Govt. Attested)

**Computer Proficiency:**

* Operating System : MS Dos, Windows 7 & 8
* Computer Application : Familiar to use Word, Excel And Powerpoint

**Technical Qualification:**

* **Having U.A.E Driving License No:3 (manual), Valid Till 2019**

**PROFESSIONAL SUMMARY**

1. **Aug 2014 – July 2016**

Organization :**JABIL QIWAN General Trading L.L.C , Nasar Square, Dubai, U.A.E**

 Designation :**Sales Executive (All Consumer Electronic Products like Laptops, Mobiles, Tabs, Apple Products, Computer accessories)**

**Responsibilities:**

* Responsible for coordinating with the existing dealers of the company.
* Updating dealers about the change in product price and new product launch.
* Meeting the existing customers.
* Meeting the new target customers and converting them into customers.
* Solving the problem and queries of existing dealers and customers.
* Searching for new dealers.
* Giving all the details of the company to the upcoming dealers and explaining them policies for the dealership.
* Organizing events at the dealers place to attract more customers.
* Meeting dealers on daily basis and helping them in finding customers.
* Making daily call reports and sending them to the seniors.
* Attending meetings and monthly closing at district office.
* Knowledge of Dubai & Sharjah Roads.
1. **Aug 2012 – May 2014**

Organization :**KAZEM AZADI General Trading L.L.C , Dubai, U.A.E**

Designation : **Sales Executive cum Driver (General Cosmetics Products)**

**Job Handling:**

\*Provide welcoming, personal professional service to all customer at all times.

\*.Demonstrate effective skill, listen to the customer, ask questions, investigation preferrences and make the experience interactive.

\*Assist customers with product and service selection and information.

\*Perform professional and appropriate makeup application to achieve the look the customer desires.

\*Meet your individual responsibility for your appropriate contribution to the team’s goals in terms of service, sales and company objectives.

1. **Sep 2009 – July 2012**

Organization: **Greatwings Travel and Tours**  **L.L.C, Dubai, UAE.**

 Designation: **Travel Consultant (Arranging Tours and visas)**

Include:

 \*Determining client’s need and suggesting suitable travel packages.

 \*Organizing travels from beginning to end, including tickets,accommodation and transportation.

 \*Supplying travelers with pertinent information and useful travel /holiday materials.

**Personal Dossier**

Date of Birth : 22/09/1980

Nationality : Indian

Marital Status : Married

Religion : Islam

Communication : Hindi, English Tamil & Malayalam

**Visa Status : On visit Visa(Valid till 28th February 2017)**

 **Declaration**

I hereby declare that all the above information is correct to my knowledge,

References available upon request!