** CURRICULAM VITAE**

**Arshdul Haque Ansari**

**Visa Expiry:** 18 March 2017

**Career Objective:**

Seeking a challenging and rewarding position within a growing & esteemed organization in which I can utilize my knowledge and skill thus explore the potential.

**Educational Qualifications:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Year** | **Degree** | **Board/****University** | **Subjects/****Specialization** | **% /****CGPA** |
|  2015 | Master Of Business Administration | IMS Unison University Dehradun | Marketing & International Business | 6.32 |
| 2012 | Bachelor of Commerce  | LucknowUniversity | All Subjects  | 51.7% |

**Work Experience:**

 **1..**

 **Designation- Marketing Executive Feb–Oct 2015**

 **Roles & Responsibilities:**

* Network development (appointment of new distributors & retailers)
* Placement of product at retails outlets
* Display of POP at retail outlets, Secondary tracking & following, To act as a facilitator between company & distributor and Distributor & retailers
* Developing relationship with distributors & retailers
* Reporting to manger

 **2. Applect Learning Systems Pvt. Ltd. (Meritnation.com)**

 **Designation- Education Counselor/Sales Executive Nov2015- Nov2016**

 **Roles & Responsibilities:**

* Educating customer about the product
* Giving demos and presentation regarding the product
* Generate the leads through calling & accordingly fixing up the appointment
* Convert the leads in to the sales

**Summer Internship Project:**

* Title: Study of Investors preference about mutual fund.
* Designation: Marketing & Sales Intern.
* Deliverables: Mutual funds sales & Market analysis.
* Achievements: Achieved target of selling SBI mutual funds & FMP within dead line.

**Certifications:**

* Certificate from NIIT Program in swift for professionals using Microsoft Word, Excel, Power Point and Outlook
* Certificate from Global Voice in Professional Skills Enhancement (PSE) Programme.

**Computer Proficiency:**

* **Technical Skills:** MS-Office, MS Word, MS Excel, Power Point.
* NIIT certified on Basic Computer Applications.

**Strength:**

* An ability to achieve and exceed targets
* Confident and optimistic towards
* Adaptive Nature, Negotiation & Public Relation

**Hobbies & Interest:**

* Travelling, Singing, Listening Music and Cooking.

**Achievements & Curricular Activities:**

* Participation on cultural program at school level.
* Participation in College Cultural Fest - **“LAMHE - 2014”** in Result Hospitality Team.
* Participation in College Fest- “**Fresher - 2014**” in Discipline Committee.
* Participation in college Fest- **"LAMHE-2015"** in singing competition.

**Personal Details:**

* **Passport No - Exp Date 07 Sep 2025**
* **Date of Birth** - 01-May-1993
* **Marital Status -** Unmarried
* **Father’s Name** - Mr. Ainul Haque Ansari
* **Address -** Baniyas Square, Dubai

**Personal Traits:**

I assess myself as a sincere & enthusiastic person who can adapt to any environment with easy. As a person I am optimistic, energetic, and versatile and as a professional I am punctual, creative and hard working person.

**Declaration:**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

**DATE: 23thJanuary 2017**

**PLACE: Dubai (Arshdul Haque Ansari)**

|  |
| --- |
| **Arshdul Haque Ansari – 2020398**To arrange interview with me, please send your company name, vacancy and salary details to my HR Consultant cvcontacts@gulfjobseekers.com Whatsapp +971504753686\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |