**CURRICULUM VITAE**

**Md.Tahir**

**Email-ID:-** **Tahir.336814@2freemail.com**

**CAREER OBJECTIVES:**

To be a part of an organization, this can provide me opportunities and Responsibilities to enable me to grow Along with it. To be a part of Unending process of learning by continuously enhancing my knowledge.

**EDUCATIONAL QUALIFICATION:**

* **Bachelor of Computer Science (BSC),** 2003 **Devi Ahilya University** (Indore)**.**
* **HSC**, from **M.P.Board** in the year 2000.
* **High School** from **M.P.Board** in the year 1998.

**COMPUTER SKILLS:**

**Skill Type Skill Name**

Software skills C, C++, C# (.NET), V.B. (6.0), VB.NET, JAVA.

Operating System MS Dos, Windows NT, 95, 98, XP, 2000 Server.

Office Tools Microsoft Office 2000, XP, Coral Draw, Page Maker.

Data Base SQL, SQL Server 2000, SQL+, 8.0, Oracle 9i, MS Access.

Internet Technology HTML.

**EXPERIENCE**

**June 2008 to May 2010:**

* Working experience of sales at **Air tel telecom company** Indore.

**June 2010 to October 2013:**

* Working experience of sales executive at **Disycom computer and gallery** Indore.

**Responsibilities**:

* develop a sales strategy to achieve organizational sales goals and revenues
* set individual sales targets with sales team
* delegate responsibility for customer accounts to sales personnel
* co-ordinate sales action plans for individual salespeople
* oversee the activities and performance of the sales team
* ensure sales team have the necessary resources to perform properly
* monitor the achievement of sales objectives by the sales team

**November 2013 to December 2015:**

* worked as a sales executive at **Airdreamz Telecom pvt. Ltd.** Indore.

**Responsibilities**:

* To attain and retain new business within the assigned geographical region
* The achievement of new business, sales and revenue targets
* To develop and maintain long-term customer relationships
* Reporting to management
* Discussing and resolving problems
* Carrying out performance reviews
* To build a connection between the current market and the future market with his company.

**Jult 2015 to present**:

* Working as a sales manager at **UNItech Technology Pvt.Ltd.** Indore**.**

**Responsibilities**:

* A sales manager devises strategies
* Motivating team members
* ensure his team is delivering desired results
* Discussing and resolving problem

**FEW WORDS ABOUT ME:**

I am smart working, physical well build, having good hold in computer science, highly ambitious person who need a platform to prove my talent of working challenging job where both my knowledge and personal skills are equally exposed and give me equal opportunity of advancement. My strength including working long hours, patients, sincere, honest and flexible in nature.

**EXTRA CURRICULUM ACTIVITY:**

Have been actively involved in various cultural activities like seminar, group discussion, and educational programs as an Anchor.

**HOBBIES AND INTERESTS:**

Listening songs & Urdu gazals, cricket and playing pool.

**LANGUAGE KNOWN:**

English,Urdu, hindi and arabic.

**PERSONAL PROFILE:**

Date of birth : 20-Aug-1983.

 Marital status : Married

 Nationality : Indian

 Language known : Hindi, English, Urdu.

**DECLARATION:**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.