**Hamza**

**Hamza.337120@2freemail.com**

**PERSONAL PROFILE**

I am an enthusiastic and dedicated individual with excellent knowledge of sales and marketing . An exceptional team member, who is able to develop and motivate others to achieve targets, I can demonstrate a strong ability to work effectively in projects from conception through the successful completion. My aim is to work in sales or marketing department, with a chance of professional growth as well as prospects improvements along with increasing responsibility.

**EDUCATION**

Superior Group of College

F.Sc. (Pre-Engineering)  **April 2010 – September 2012**

**TOOLS**

* Microsoft Office
* Sage 50- Small Business Accounting Software
* QuickBooks- Easy Accounting Software
* Manual Accounts.
* Email Handeling

**EXPERIENCE**

**Cherry Furniture**

**Sales and Marketing Manager**

**Duration: October 2014 – Present**

* Making strategies to enhance sales
* Developing relations with new customers.
* Complete check and balance of accounts.
* Interaction with investors.
* Products Quality check .
* Improving sales upto 50 % by working upon companies advertising .
* Increase in profit margins upto 15% by finding suitable suppliers**.**
* Increase in companies popularity by creating a helpline service.

**State Life Insurance**

**Marketing and Sales Agent**

**Duration: June 2012 – September 2014**

* Achieving marketing objectives by contributing marketing information and recommendations to strategic plans and reviews
* Consult with product development team to evaluate best results.
* Learning about customer reviews and building upon them.
* Improving product marketability and profitability by researching, identifying, and capitalizing on market .

**INTERESTS AND HOBBIES**

* Enjoy and actively participate in a wide variety of sports, upcoming technologies and latest World news.
* Reading Books .
* Traveling.